

Consulting and Government Affairs Practice

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COMMERCIAL AVAILABILITY REQUEST

-- PUBLIC VERSION --

August 8, 2008

Mr. R. Mathew Priest
Chairman, Committee for Implementation of Textile Agreements
Office of Textiles and Apparel, Room H3100
U.S. Department of Commerce
14th and Constitution Ave., NW
Washington, DC 20230

Re: Commercial Availability Request Under Section 203(o)(4) of the Dominican Republic-Central America-United States Free Trade Agreement Implementation Act

Dear Mr. Priest,

On behalf of Hansoll Textile, Ltd. ("Hansoll"), and pursuant to Section 203(o)(4) of the Dominican Republic-Central America-United States Free Trade Agreement ("CAFTA-DR") Implementation Act and the Final Procedures set forth in 72 Fed. Reg. 13,256 (March 21, 2006) ("Final Procedures"), Sorini, Samet & Associates, LLC ("SS&A") requests that the fabric described herein ("the fabric") be added to the list in Annex 3.25 of CAFTA-DR in an unrestricted quantity.

The fabric is not available in commercial quantities in a timely manner from a supplier in the CAFTA-DR countries. Hansoll and SS&A made this determination after a thorough exploration of the market in CAFTA-DR countries in an attempt to secure the fabric from potential suppliers. It is following a good faith effort to secure the fabric that Hansoll and SS&A submit this commercial availability request.

I. Detailed Product Description

The fabric is a raschel knit open work crepe, which has a unique "blistered" face requiring each of the constituent yarns to be fed separately, with small, regular openwork interstices, representing about 15 percent of the total surface area. The fabric is a blend of cotton, nylon, and spandex.

Fabric Type	Raschel Knit Open Work Crepe
Fiber Content	75% Cotton; 22% Nylon; wrapped around 3% Spandex (All yarns are in the condition received by the mill and must be formed in a CAFTA-DR country)
Yarn Size	Cotton 17.10/2 to 18.90/2 (28.50/2 to 31.50/2 metric); Nylon 38 to 42 denier/10 filament (213.75 to 236.25 metric/10 filament); Spandex 199.50 to 220.50 denier (40.85 to 45.15 metric)
Machine Gauge	18
Number of Bars	18
Fabric Weight	0.45 to 0.50 linear yards per pound (0.155 to 0.171 kilograms per square meter)
Fabric Width	Not less than 54 to 58 inches – cuttable (137.2 centimeters to 147.3 centimeters - cuttable)
Finishing Processes	(Piece) Dyed or Printed
Quantity	[[***]] per month delivered to Guatemala from [[***]]
HTSUS	6005.22.00; 6005.24.00

II. Quantity

Hansoll requires [[***]] per month delivered to Guatemala from [[***]].

III. Due Diligence

SS&A contacted several companies and associations that represent textile producers and knitting interests in the United States and the CAFTA-DR region. These efforts did not result in identifying any parties that were able to supply the fabric in the time and quantities required by Hansoll.

The following information sets forth the firms and associations that were contacted with regard to whether they could supply the fabric within the specifications described in Section I of this submission. Confirmations of the contacts are provided within Appendix I of the confidential version of this submission. All communications were conducted via e-mail unless otherwise noted.

(1) Association: National Textile Association, NTA

Contact: David Trumbull (<u>dtrumbull@nationaltextile.org</u>)

Address: 6 Beacon Street, Suite 1125

Boston, MA 02108

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding members' ability to supply subject fabric.

Sample Provided: No

Reply and Date: July 15, 2008: Circulated to members with deadline for

response by July 23, 2008.

Reply and Date: July 23, 2008: Trumbull replied that he received no responses

from his membership.

(2) Association: National Council of Textile Organizations, NCTO

Contact: Mike Hubbard (<u>mhubbard@ncto.org</u>)
Address: P.O. Box 99 – Gastonia, NC 28053

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding members' ability to supply subject fabric.

Sample Provided: No

Reply and Date: July 15, 2008: Members do not make this fabric, but yarn

producers may sell to companies that do – will follow up.

Invista (22) contacted SS&A via NCTO inquiry.

(3) Association: American Manufacturing Trade Action Coalition, AMTAC

Contact: Sarah Ormond (<u>sormand@amtacdc.org</u>)

Lloyd Wood

Address: 910 16th St. NW

Washington, DC 20006

Date Contacted: July 15, 2008

Nature of request: Inquiry regarding members' ability to supply subject fabric.

Sample Provided: No

Reply and Date: July 15, 2008: Circulated to membership.

Follow-up: July 22, 2008: SS&A asked if there were member responses to

the inquiry.

Reply and Date: July 22, 2008: Ormond transferred to a different contact to

provide details of member responses. Safer Textile – Kuttner

Prints (23) contacted SS&A via AMTAC inquiry.

Reply and Date: July 23, 2008: Ormond suggested SS&A contact Textile

Transprint Co. (21).

(4) Association: Nicaraguan Textile and Apparel Association

Contact: (nicaind@aol.com); (director@anitec.net)

Address: Zona Franca "Las Mercedes" km 12 1/2 Carretera Norte

Managua, Nicaragua

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding members' ability to supply subject fabric.

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Sample Provided: No

Follow-up: July 22, 2008: Inquiry regarding members' ability to supply

subject fabric.

Follow-up: July 27, 2008: Inquiry sent to second contact

(director@anitc.com).

Reply and Date: No response from association.

(5) Association: Honduran Manufacturers Association

Contact: Martha Benavides (<u>direcciontecnica@ahm-honduras.com</u>);

Astrid Barnica (servicioalcliente@ahm-honduras.com)

Address: Edificio Yude Canahuati 3er y 4to Piso

Avenida Circunvalacion, S.O.

San Pedro Sula, Cortes, Honduras C.A.

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding members' ability to supply subject fabric.

Sample Provided: No

Reply and Date: July 15, 2008: Benavides transferred message to a different

contact.

Reply and Date: July 16, 2008: Barnica sent list of membership, and suggested

contacting Shinsung Textiles regarding the merchandise.

Follow-up: July 17, 2008: SS&A asked if the request was circulated to

broader membership, and encouraged members to contact

SS&A regarding production of the merchandise.

Reply and Date: July 18, 2008: Barnica confirmed the request was circulated to

the membership, and mentioned that Shinsung Textiles (16)

expressed interest.

Follow-up: July 23, 2008: SS&A requested additional contact information

for Yangtex and Shinsung (16).

Reply and Date: July 23, 2008: Barnica replied with a new contact information

for Shinsug Textiles, and confirmed inability to reach Yangtex.

(6) Association: Union de Industrias Textiles (UNITEX)

Contact: Ingrid Burgos (unitex gg@telesal.net)

Address: Calle Liverpool y Calle Roma, Edif ASI. Col. Roma, San

Salvador, El Salvador

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding members' ability to supply subject fabric.

Sample Provided: No

Follow-up: July 22, 2008: Inquiry regarding members' ability to supply

subject fabric.

Reply and Date: No response from the association.

(7) Company: Milliken

Contact: Kathi Dutilh (kdutilh@millikendc.com)

Address: P.O. Box 1926

Sorini, Samet & Associates, LLC

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Spartanburg, SC 29304

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Reply and Date: July 15, 2008: Company does not make the product.

(8) Company: Liztex

Contact: Saul Mishaan (<u>saul@liztex.com</u>)

Address: Km. 30.5 Carretera al Pacifico Parque del Lago Amatitlán

San Ignacio Mixco, 01007 Guatemala

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Reply and Date: July 15, 2008: No Raschel knitting machines in their plant.

(9) Company: FAB Industries

Contact: Steve Meyer (<u>sem4@msn.com</u>)

Address: 98 Cutter Mill Road, Suite 412 North

Great Neck, New York 11021

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Follow-up: July 22, 2008: Inquiry regarding ability to supply subject

fabric.

Reply and Date: No response from the company.

(10) Company: Textufil

Contact: Hector Rico (<u>hector@textufil.com</u>)

Address: 12 Avenida Sur Contiguo a Industrias Caribe, Soyapango

San Salvador, El Salvador, C.A.

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Follow-up: July 22, 2008: Inquiry regarding ability to supply subject

fabric.

Reply and Date: No response from the company.

(11) Company: St. Jacks

Contact: Sergio Siman (<u>ssiman@stjacks.com</u>)

Johanna Quinonez (jquinonez@stjacks.com)

Address: Calle Circunvalacion Poligono A Ste. 4, Antiguo Cuscatlan, La

Libertad, , El Salvador

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

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Reply and Date: July 15, 2008: Siman transferred message to a different

contact.

Reply and Date: July 21, 2008: Quinonez replied that company does not process

any spandex fabric, but inquired about providing other knitting

services.

Reply and Date: July 23, 2008: SS&A asked Quinonez to confirm that St. Jacks

does not have capabilities to process the fabric to the

specifications.

Reply and Date: No response from the company.

(12) Company: Elasticcorp

Contact: R. Castillo (<u>reastillo@elasticcorp.com</u>)

Address: 455 Hwy. 70

Columbiana, AL 35051

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Follow-up: July 22, 2008: Inquiry regarding ability to supply subject

fabric.

Reply and Date: No response from the company.

(13) Company: Lacetex SA

Contact: Ricardo Gharzouzi (ricardo@lacetex.com)

Address: Ave. Petapa 40-51 Zona 12

Guatemala 01012 Guatemala

Date Contacted: July 15, 2008

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Reply and Date: July 15, 2008: Cannot produce the product.

(14) Company: Caralcolknits

Contact: Denisse Castellanos (deastellanos@caracolknits.com)

Address: Zona Libre El Caracol, Km 200 carretera a Tegucigalpa

Date Contacted: July 18, 2008.

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Follow-up: July 25, 2008: Inquiry regarding ability to supply subject

fabric.

Reply and Date: July 25, 2008: Company not currently accepting orders.

(15) Company: I.C.A.T., S.A. de C.V

Contact: Antonio Rivas (<u>icatsa@navegante.com.sv</u>)

Address: Zona Industrial Plan de La Laguna

Poligono G, lote 2, El Salvador

Date Contacted: July 15, 2008

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Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Reply and Date: July 15, 2008: Do not produce fabrics, only full packages.

(16) Company: Shinsung Textiles

Contact: Arnold Jeong (ygjeong@ssts.co.kr)

Javier Lee (javierlee@shinsung.hn)

Karl Yang (ksy@ssts.co.kr)

Address: Zona Libre San Miguel VI, Río Nance, Choloma

Cortés, Honduras

Date Contacted: July 18, 2008

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Follow-up: July 23, 2008: Sent inquiry to a different contact (Lee). Follow-up: July 29, 2008: Sent Lee inquiry regarding ability to supply

subject fabric.

Reply and Date: July 29, 2008: Yang replied that warp fabric is not available in

the facility.

(17) Company: Roman Knit Honduras, S.A. (RKH)

Contact: Wilfredo Modenessy (wmodenessy@rkhsa.com)

Address: Green Valley Industrial Park, Lote 7B, Km. 23, Quimistan

Santa Barbara, Honduras

Date Contacted: July 21, 2008

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Follow-up: July 29, 2008: Inquiry regarding ability to supply subject

fabric.

Reply and Date: No response from the company.

(18) Company: Woong Chun Honduras, S.A.

Contact: Luis Ryu (<u>Honduras@woongchun.com</u>)

Brian Kwon (brainkwon@woongchun.com)

Address: Km. 19.5, Carretera al Occidente, Naco

Santa Barbara, Honduras

Date Contacted: July 21, 2008

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Reply and Date: July 23, 2008: Kwon replied that they do not supply the fabric

to the specifications.

(19) Company: Lace Lastics

Contact: Tim Smith (information@lacelastics.com), (919) 693-2100

Address: Pine Tree Road, Oxford, NC 27565

Date Contact: July 22, 2008

Sorini, Samet & Associates, LLC

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Nature of Request: Left voicemail and email inquiry regarding ability to produce

subject fabric.

Sample Provided: No

Follow-up: July 29, 2008: Left voicemail and email inquiry regarding

ability to produce subject fabric.

Reply and Date: July 30, 2008: Replied with voicemail that the company does

not have the machinery to make the fabric.

(20) Company: Metritek

Contact: Bob Jablin (561) 995-2414

Address: 6100 Park of Commerce Blvd, Boca Raton, FL 33487

Date Contact: July 22, 2008

Nature of Request: Telephone inquiry regarding ability to produce subject fabric.

Sample Provided: No

Reply and Date: July 22, 2008: Company does not work with cotton.

(21) Company: Textile Transprint Co.

Contact: John Bello (moonoochee@aol.com)

Address: Unknown
Date of Contact: July 23, 2008

Nature of Request: Inquiry regarding ability to supply subject fabric.

Sample Provided: No

Follow-up: July 29, 2008: Inquiry regarding ability to supply subject

fabric.

Reply and Date: No response from the company.

(22) Company: Invista

Contact: Mary Vane (mary.vane@invista.com)

Address: 4123 East 37th Street North

Wichita, KS 67220

Reply and Date: July 17, 2008: Reply from NCTO (2) inquiry. Vane

recommended contacting Lace Lastics (19) and Metritek (20).

Sample Provided: No

(23) Safer Textile – Kuttner Prints

Contact: Bobby Petrenko (bpetrenko@safertextiles.com) 973-482-6400

Address: 1875 McCarter Hwy.

Newark N.J. 07104

Reply and Date: July 15, 2008: Telephone reply from AMTAC (3) inquiry.

Petrenko stated that Safer Textile is a printing service, not a

fabric producer, but requested a sample to share with

contractors.

Reply and Date: July 16, 2008: Email reply to confirm request of fabric sample.

Sample Provided: Yes: July 17, USPS Express Mail – next day service.

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Follow-up:

July 17, 2008: SS&A asked for fabric producers to send sample

to SS&A based on outlined specifications, and encouraged

fabric producers to contact SS&A directly.

Follow-up:

July 18, 2008: SS&A email to confirm receipt of fabric sample.

Follow-up:

July 22, 2008: SS&A voicemail to confirm receipt of fabric

sample.

Reply and Date:

No response from company.

As a result of these inquiries, SS&A and Hansoll Textile, Ltd. do not believe that the subject fabric is available in the region and we request that it be added to Annex 3.25.

IV. Substitutable Products

Fabrics that do not incorporate the yarn types described in Section I of this submission or are knit on a machine different from that described are not substitutable for the fabric. The aesthetics - a soft hand and appearance - require the yarns and machinery specified herein. The appearance - a complicated (18 bar) crepe-like "blister" stitch with regular open work interstices, is essential. This is the "look" that Hansoll has contracted to meet the order requirements of its customers.

If you have any questions or require further information with regard to this request, please contact Andrew Samet or Keith Jenkins at (202) 248-5090, or asamet@ssa-dc.com or kjenkins@ssa-dc.com.

Sincerely,

Andrew J. Samet

Principal

Keith Jenkins

Director of Government Affairs