

**Dillard's Inc.**  
1600 Cantrell Road  
Little Rock, AR 72201

**BWA - Ben Wachter Associates, Inc**  
36 West 44<sup>th</sup> Street  
Suite 700  
New York, NY 10036

**Commercial Availability Request  
-- Public Version --**

March 17, 2017

VIA EMAIL (OTEXA.CAFTACA@trade.gov)

Ms. Janet E. Heinzen  
Acting Chairman  
Committee for the Implementation of Textile Agreements  
Department of Commerce, Room number 310002  
14th and Constitution Ave., N.W.  
Washington DC 20230

Re: Commercial Availability Request Under Section 203(o)(4) of the Dominican Republic - Central America - United States Free Trade Agreement ("CAFTA-DR") Implementation Act

Dear Ms. Heinzen,

Dillard's Inc. ("Dillard's") and BWA Inc. ("BWA") pursuant to Section 203 of the Dominican Republic - Central America- United States Free Trade Agreement ("CAFTA-DR") Implementation Act (19 U.S.C. 4033(o)(4)) and the Committee for the Implementation of Textile Agreements' ("CITA's") Modified Final Procedures for Considering Requests Under the Commercial Availability Provision of CAFTA-DR set forth in 73 Fed. Reg. 53200 (Sept. 15, 2008), we request that certain Woven Modal-Polyester Print Fabric be added to the CAFTA-DR Short Supply List of Annex 3.25 in an unrestricted quantity.

The fabric is not available in commercial quantities in a timely manner from a supplier in the CAFTA-DR countries. Dillard's and BWA made this determination after a thorough exploration of the market in CAFTA-DR countries in an attempt to secure the fabric from potential suppliers. It is following a good faith effort to secure the fabric that Dillard's and BWA submits this commercial availability request.

**I. Detailed Product Information**

The fabric in question is a woven Modal-Polyester Printed fabric with the following specifications:

Fabric type	Certain Woven Modal-Polyester Print Fabric
Fiber Content	52% - 95% spun modal rayon; 5% - 48% filament polyester
Yarn Size	Spun Modal Rayon metric 32/1 to 88/1; Filament Polyester metric 53 to 122
Thread Count	Metric 31 to 60 warp ends per centimeter; 25 to 40 filling picks per centimeter
Weave Type	Plain weave or twill or dobby or jacquard or oxford or satin
Weight	Metric 100 - 300 grams per sq. Meter
Width	Metric 137 to 153 cm
Coloration	Print
Finishing Process	Sandwash in combination with or without one or more of the following: Wicking, UV blocker, peached, stain-resistant, teflon finish, Insect Resistance.
HTSUS	5516.14; 5516.24

**II. Quantity**

Dillard's requires [[\*\*]] linear meters annually, delivered [[\*\*]] days from the date of order.

**III. Due Diligence**

Dillard's and BWA made inquiries to potential suppliers of the subject fabric in the United States and the CAFTA-DR countries. The list of companies was compiled through Dillard's and BWA's experience doing business in the CAFTA-DR region.

The following information sets forth the firms and Associations that were contacted with regard to whether they could supply fabrics within the specifications described in section I of this submission. Confirmations of the contacts are provided within Appendix I of the confidential version of this submission. All of communications where conducted via e-mail, except for Burlington that was a telephone follow up and Liztex that had a meeting in person with BWA. The initial inquiry of November 17, 2016 included descriptions of 7 fabrics with similar specifications. While there had been some initial interest from several producers (see below), ultimately none of the producers provided an offer to supply any of the subject fabrics. Given the similarity of the 7 fabrics, Dillard's and BWA developed a single product description that encompassed the range of specifications of all of the 7 fabrics, and contacted potential suppliers to determine if any could supply that fabric. In the second round of inquiries, Dillard's and BWA did not include those producers that had indicated that they did not work with modal in the first round of due diligence communications. No potential supplier responded with an offer to supply the subject product in a timely manner.

Three companies initially indicated an interest to supply the subject fabric (1) Fox-Rich Textiles ("Fox-Rich"), (2) Burlington Industries ("Burlington") and (3) Textiles Liztex S.A. ("Liztex"). Ultimately, none of the three companies were able and/or willing to continue the necessary dialogue with BWA to supply the subject fabric in a timely manner.

1. Fox-Rich Textiles:

In response to the first inquiry, Fox-Rich Textiles, Inc. stated that is able to produce these fabrics if BWA send the screens and the greige fabric, Fox-Rich would print and finish the sample goods. When advised that the fabric would have to be CAFTA compliant, and that under the commercial availability provision, a potential supplier would have to offer to supply the product as described, not only a component of the product, Fox-Rich communicated that they decided not to get involved with Modal.

2. Burlington Industries:

In response to the first inquiry, Burlington Industries ("Burlington") stated that it would take time to set up a supply chain to produce the subject fabric. BWA asked Burlington to clarify how long it would take for Burlington to set up the supply chain to offer the subject fabrics. Burlington indicated that any production would involve the use of a non CAFTA-DR compliant greige fabric. In the second round of inquiries, Burlington responded that they cannot supply the poly/modal product in a 60 day lead time from yarn to weaving to printing/finishing. BWA asked Burlington how much time they would need to set up a supply chain that is CAFTA-DR compliant. Burlington responded that it would be hard to supply a lead-time in an item they never produced and suggested to BWA reach out to the company Textiles Liztex S.A. (3) to get this quality CAFTA-DR compliant

3. Textiles Liztex S.A.:

In response to the first inquiry, Textiles Liztex S.A. ("Liztex") stated that it would be able to deliver the fabric 65 days after final approval for production. Nuno Lacerda EVP Textiles from BWA and acting as representative of BWA and Dillard's had a meeting in person with Saul Mishaan which advised that Liztex would not be able to make this fabric. In the response to the second round of inquiries, Liztex claimed twice that they could not produce the fabric required; first reason was because of the yarn and second reason was because of the quantity required. Later Liztex claimed that technically they could do the fabric required but have no capacity to accept orders.

During the course of due diligence there was conflicting information supplied by Liztex, demonstrating that Liztex doesn't have the ability to supply the subject fabric in commercial quantities in a timely manner, per Section 4(b)(3)(v) of CITA's Final Procedures on commercial availability

**(1) Company: Burlington Industries**

Contact: Dennis Gilrain - Senior Vice President  
[dennis.gilrain@burlington.com](mailto:dennis.gilrain@burlington.com)  
Address: 804 Green Valley Rd., Suite 300 Greensboro, NC 27408  
Phone: (646) 202-9269  
Date Contacted: November 17, 2016  
Nature of Request: Inquiry to ability to supply subject fabrics.  
Sample provided: No  
Follow up: November 25, 2016: Follow-up Inquiry to Dennis Gilrain for ability to

supply subject fabrics.

Reply and Date: November 30, 2016: Dennis Gilrain indicated that Burlington would not be able to set up a supply chain for a fiber forward development on the required fabric and deliver in 60 days. Dennis Gilrain suggested the use of non-CAFTA greige fabric

Reply and Date: January 10, 2017: BWA contacted Dennis Gilrain, requesting clarification for possible timeline to supply subject fabric where BWA made clear the request for a CAFTA-DR compliant fabric.

Reply and Date: January 11, 2017: Email from Burlington indicating that they could not set up a supply chain at this time.

Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14

Follow up: February 10, 2017: Follow-up Inquiry to ability to supply subject fabrics.

Reply and Date: February 15, 2017: Burlington responded that they cannot supply the the required product in a 60 days lead time from yarn to weaving to printing/finishing.

Reply and Date: February 15, 2017: BWA contacted Dennis Gilrain, requesting clarification for possible timeline to supply subject fabric where BWA made clear the request for a CAFTA-DR compliant fabric.

Follow up: February 17, 2017: BWA followed up on its February 15 email exchange with Dennis Gilrain asking on ability to supply subject fabric and asked for response on same business day.

Follow up: February 21, 2017: BWA made a 2nd follow up on its February 15 email exchange with Dennis Gilrain asking on ability to supply subject fabric.

Reply and Date: February 21, 2017: BWA contacted Dennis Gilrain via telephone, left voicemail message.

Follow up: February 28, 2017: BWA made a 3rd follow up on its February 15 email exchange with Dennis Gilrain asking on ability to supply subject fabric.

Reply and Date: February 28, 2017: Dennis Gilrain responded it would be hard for Burlington to supply a lead-time in an item they never produced and suggested to get this quality CAFTA-DR compliant BWA should reach out to the company Textiles Litzex S.A. (5)

**(2) Company: Textiles del Sur Internacional, S.A.**

Contact: Juan Carlos Castañeda - Export Account Manager – [juancarlos@textisur.com](mailto:juancarlos@textisur.com)  
Abigail Pineda - Export Account Manager - [ventas\\_1@textisur.com](mailto:ventas_1@textisur.com)

Address: Km. 18.5 Carretera al Mayan Golf. Villa Nueva, Guatemala. C. A.

Phone: (502)6628-0800

Date Contacted: November 17, 2016

Nature of Request: Inquiry to Juan Carlos for ability to supply subject fabrics.

Sample provided: No

Follow up: November 25, 2016: Follow-up Inquiry to Juan Carlos for ability to supply subject fabrics.

Reply and Date: November 25, 2016: Abigail responded that Textiles del Sur does not

work with Modal fabrics

In the second round of inquiries, Dillard's and BWA did not include Textiles del Sur which had indicated that they did not work with modal fabrics in the first round of due diligence

**(3) Company: Milliken & Company**

Contact: Duff Wagner - Duff.Wagner@Milliken.com  
Kathi Dutilh - Manager, Government Relations  
[kdutilh@millikendc.com](mailto:kdutilh@millikendc.com)

Address: PO Box 1926 Spartanburg, SC 29304

Phone: (864) 503.2020

Date Contacted: November 17, 2016

Nature of Request: Inquiry to ability to supply subject fabrics.

Sample provided: No

Follow up: November 25, 2016: Follow-up Inquiry to ability to supply subject fabrics.

Reply and Date: November 28, 2016: Milliken responded that at this time they are not able to provide the fabric required.

Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14

Reply and Date: February 9, 2017: Kathi Dutilh responded that Milliken is not in a position to provide the fabric at this time.

Reply and Date: February 15, 2017: BWA asked Milliken clarification for possible timeline to supply subject fabric.

Reply and Date: February 15, 2017: Kathi Dutilh responded that Milliken is not in a position to supply this fabric at this time

Reply and Date: February 21, 2017: BWA asked Milliken clarification for possible timeline to supply subject fabric. and asked for responses by Wednesday 2/22.

Reply and Date: February 21, 2017: Duff Wagner responded that Milliken will not participate in this fabric development.

**(4) Company: Mount Vernon Mills, inc**

Contact: Frank Clements - Sales contact - [frankc@mvmills.com](mailto:frankc@mvmills.com)

Address: 91 Fourth Street, P.O. Box 7, Trion , GA 30753

Phone: (706) 734-2311

Date Contacted: November 17, 2016

Nature of Request: Inquiry to ability to supply subject fabrics.

Sample provided: No

Reply and Date: November 17, 2016: Mount Vernon replied they do not make any fabrics like this

Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14

Reply and Date: February 8, 2017: Frank Clements responded that Mount Vernon do not make poly/rayons

**(5) Company: Textiles Liztex S.A.**

Contact: Saul Mishaan – manager - [saul@liztex.com](mailto:saul@liztex.com)  
Karla Mejia Lythgoe – sales Contact - [kmejia@liztex.com](mailto:kmejia@liztex.com)

Address: Parques del Lago Km. 30.5, Carretera al Pacífico, Amatitlán, Guatemala, Guatemala

Phone: (502) 6633-6550

Date Contacted: November 17, 2016

Nature of Request: Inquiry to ability to supply subject fabrics.

Sample provided: No

Follow up: November 25, 2016: Follow-up Inquiry to ability to supply subject fabrics.

Follow up: January 12, 2017: As a second follow up, BWA enquired if this product could be supplied in any timeline and asked for responses by Thursday 1/19

Reply and Date: January 12, 2017: Liztex only responded that can deliver the fabric 65 days after final approval for production.

Reply and Date: January 12, 2017: BWA asked Saul Mishaan to provide some representative swatches of the fabric required.

Reply and Date: January 13, 2017: BWA represented by Nuno Lacerda EVP Textiles had a meeting in person with Saul Mishaan who advised that Liztex would not be able to make this fabric.

Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14

Reply and Date: February 8, 2017: Karla Mejia Lythgoe responded that would speak to Saul about fabric required and would inform BWA in the next day.

Follow up: February 10, 2017: Follow-up Inquiry to ability to supply subject fabric.

Reply and Date: February 10, 2017: Karla Mejia Lythgoe responded that Liztex can't offer this type of fabric, because of the yarn we want to use.

Reply and Date: March 10, 2017: BWA asked Saul Mishaan to clarify the reason why Liztex cannot make this Modal/Poly print fabric and, in same day BWA asked Karla Mejia Lythgoe for help to get the answer from Saul Mishaan.

Follow up: March 13, 2017: Follow-up Inquiry to Saul Mishaan and Karla Mejia Lythgoe for confirmation that Liztex is not able to produce the fabric

Reply and Date: March 13, 2017: Saul Mishaan responded that Liztex cannot do this fabric in the quality and amounts we need.

Reply and Date: March 13, 2017: BWA asked Saul Mishaan to clarify the email from February 10 where liztex mentioned that the reason that they can't offer this type of fabric was due to the yarn

Follow up: March 14, 2017: BWA followed up on its March 13 email exchange with Saul Mishaan requesting an answer.

Follow up: March 16, 2017: BWA made a 2nd follow up on its March 13 email exchange with Saul Mishaan requesting for an answer

Reply and Date: March 16, 2017: Saul Mishaan responded that Liztex is able to get the yarn for the fabric required but do not have capacity today to accept our orders.

**(6) Company: Industrias Sinteticas de Centro America, S.A. (INSINCA)**  
Contact: Henry Campos – sales Contact  
[henry.campos@insinca.com](mailto:henry.campos@insinca.com)  
Address: Carretera Troncal del Norte, Km 12.5, Apopa, San Salvador, El Salvador  
Phone: (503) 2216-0055  
Date Contacted: November 25, 2016  
Nature of Request: Inquiry to ability to supply subject fabrics.  
Sample provided: No  
Follow up: December 7, 2016: Follow-up Inquiry to ability to supply subject fabrics.  
Follow up: January 12, 2017: As a second follow up, BWA enquired if this product could be supplied in any timeline and asked for responses by Thursday 1/19  
Reply and Date: January 12, 2017: Henry Campos answered that haven't received previous emails with fabric inquire.  
Reply and Date: January 12, 2017: BWA resent the initial request with the Inquiry to ability to supply subject fabrics.  
Reply and Date: January 17, 2017: Henry Campos responds that at the moment INSINCA is not interested on these printed Modal Fabrics  
Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14  
Reply and Date: February 8, 2017: Henry Campos enquired if this request was on behalf of Mr. Manuel Meza from Picacho.  
Reply and Date: February 15, 2017: BWA replied that the enquiry is on behalf of Dillard's , but that the garments will be manufactured by Picacho – BWA's garment manufacturer. We enquired once more if INSINCA, S.A. is able to produce the requested fabric  
Follow up: February 21, 2017: BWA followed up on its February 15 email exchange with Henry Campos asking Inquiry to ability to supply subject.  
Reply and Date: February 21, 2017: Henry Campos responded that they cannot produce the required fabric

**(7) Company: Tejidos Corporativos S.A**  
Contact: Tony Malouf – sales Contact  
[ramalouf@tejidoscorporativos.com](mailto:ramalouf@tejidoscorporativos.com)  
Marielos Domínguez - [mdominguez@tejidoscorporativos.com](mailto:mdominguez@tejidoscorporativos.com)  
Address: Km. 18.5 Carretera al Club Mayan Golf, Villa Nueva, Guatemala C.A  
Phone: (502) 6644-3000  
Date Contacted: November 29, 2016  
Nature of Request: Inquiry to ability to supply subject fabrics.  
Sample provided: No  
Reply and Date: November 29, 2016: Tejidos Coporativos advises that they are not able to weave these type of fabrics  
Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject

fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14

Follow up: February 10, 2017: Follow-up Inquiry to ability to supply subject fabrics.

Reply and Date: February 11, 2017: Marielos Domínguez responded that it is studying the specifications of the fabric enquired.

Reply and Date: February 13, 2017: BWA informed that the fabric in question is required to be CAFTA compliant.

Reply and Date: February 11, 2017: Marielos Domínguez replied that Tejidos Corporativos cannot work with modal rayon yarns in woven fabrics

**(8) Company: Fox-Rich Textiles, Inc.**

Contact: Jim Reich – President  
[jim@fox-rich.com](mailto:jim@fox-rich.com)

Address: 477 Madison Ave., 6th Floor, New York, NY 10022

Phone: (203) 438-3153

Date Contacted: November 17, 2016

Nature of Request: Inquiry to ability to supply subject fabrics.

Sample provided: yes

Follow up: November 25, 2016: Follow-up Inquiry to ability to supply subject fabrics.

Follow up: January 12, 2017: As a second follow up, we enquired if this product could be supplied in any timeline and asked for responses by Thursday 1/19

Reply and Date: January 12, 2017: Fox-Rich asked us to send them a fabric sample with specification sheet.

Reply and Date: January 12, 2017: BWA provided three fabric samples labeled with all specifications and asked for responses by Thursday 1/19.

Follow up: January 17, 2017: Follow-up Inquiry to ability to supply subject fabrics as per the 3 fabric samples sent by BWA.

Reply and Date: January 17, 2017: Jim Reich responded that he didn't receive the fabric samples but probably would be able to produce the fabric required in a longer lead-time

Reply and Date: January 17, 2017: BWA provided to Jim Reich the proof-of-delivery document where it shows that the package with fabric samples was delivered on January 13, 2017 to the correct address.

Reply and Date: January 17, 2017: Jim Reich responded that didn't receive the samples.

Reply and Date: January 17, 2017: BWA asked Jim Reich to provide BWA the correct address to resend the fabric samples

Reply and Date: January 17, 2017: Jim Reich informed that would need to see a one yard sample before answering our question

Reply and Date: January 17, 2017: BWA reminded Jim Reich to provide BWA the correct address to resend the fabric samples

Reply and Date: January 17, 2017: Jim Reich provided the exact same address where the package was delivered on January 13 and asked BWA to supply the information of complete construction details of the fabrics required.

Reply and Date: January 17, 2017: BWA supplied the full information as requested by Jim Reich. BWA Inquired for the ability to supply subject fabrics.

Follow up: January 18, 2017: Follow-up Inquiry to ability to supply subject fabrics



and asked for responses by Thursday 1/19.

Reply and Date: January 19, 2017: Jim Reich informed that should not have a problem in making the Modal/Polyester fabric but the only problem will be delivery timeline. Jim Reich asked BWA to re-send the fabric samples.

Reply and Date: January 19, 2017: BWA re-sent fabric qualities to Jim Reich and requested confirmation that Fox Rich can supply these fabrics, quality samples and leadtime for bulk delivery .

Reply and Date: January 23, 2017: Jim Reich informed that he received the fabric swatches supplied by BWA and referred print techniques to achieve the soft hand and print clear lines to produce the fabric required

Reply and Date: January 24, 2017: BWA reinforced that besides the print method it is very important to receive from Jim Reich the confirmation that Fox-Rich is able to supply the required fabric.

Reply and Date: January 24, 2017: Jim Reich responded that he was under the impression that for the sake of expediency BWA would send the screens and the greige fabric; Fox-Rich would print and finish the sample goods.

Reply and Date: January 25, 2017: BWA informed that Fox-Rich must handle the full process of the Fabric required in compliance with rules of CAFTA-DR

Reply and Date: January 31, 2017: BWA asked Jim Reich for an accurate answer for the ability to supply subject fabric to be CAFTA compliant and asked for responses by Friday 2/3.

Reply and Date: January 31, 2017: Jim Reich answered that Fox-Rich decided not to get involved with Modal.

In the second round of inquiries, Dillard's and BWA did not include Fox-Rich Textiles, Inc which had indicated that company does not want to get involved with Modal in the first round of due diligence

**(9) Company: Hamrick Mills, Inc.**

Contact: Roy Lockett – sales Contact  
[RLockett@hamrickmills.com](mailto:RLockett@hamrickmills.com)

Address: 515 West Buford Street, Gaffney, SC 29341

Phone: 864-487-6266

Date Contacted: November 17, 2016

Nature of Request: Inquiry to ability to supply subject fabrics.

Sample provided: No

Follow up: November 25, 2016: Follow-up Inquiry to ability to supply subject fabrics.

Follow up: January 12, 2017: As a second follow up, we enquired if this product could be supplied in any timeline and asked for responses by Thursday 1/19

Reply and Date: January 12, 2017: Roy Lockett responded that they do not produce the fabric required. Hamrick Mills is a greige mill that only produces undyed and unfinished fabrics. Most of their fabrics production are polyester cotton blends and some 100% cotton fabric. Hamrick Mills does not produce any printed fabrics.

In the second round of inquiries, Dillard's and BWA did not include Hamrick Mills, Inc. which had indicated that company is a greige mill and do not produce printed fabrics in the first round of due diligence

**(10) Association: National Council of Textile Organizations – NCTO**

Contact: Sara Beatty - Senior Vice President  
[sbeatty@ncto.org](mailto:sbeatty@ncto.org)

Address: PO Box 1090 - Cherryville, NC 28021 - United States

Phone: (202) 684-2999

Date Contacted: January 12, 2017

Nature of Request: Inquiry into members ability to supply subject fabrics and request for potential suppliers contact information

Sample provided: No

Reply and Date: January 13, 2017: Sara Beatty responded that they had circulated the inquiry to its membership and informed BWA that once they have more information, they will pass it along.

Follow up: January 19, 2017: Follow-up Inquiry to members ability to supply subject fabric.

Reply and Date: January 19, 2017: Sara Beatty responded that they heard from one member with potential interest who will give definitively answer within one week.

Reply and Date: January 20, 2017: BWA asked to NCTO identify the mill name.

Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14

Follow up: February 10, 2017: Follow-up Inquiry to members ability to supply subject fabric.

Reply and Date: February 15, 2017: Sara Beatty confirmed that received the email with updated description and have no further questions at this point.

Follow up: February 24, 2017: Follow-up Inquiry to members ability to supply subject fabric.

Reply and Date: March 17, 2017: No response from association

**(11) Association: Asociacion Hondurena de Maquiladores – AHM**

Contact: Joseet Ordoñez - [mercadeo@ahm-honduras.com](mailto:mercadeo@ahm-honduras.com)  
Astrid Barnica – Customer Service Coordinator  
[servicioalcliente@ahm-honduras.com](mailto:servicioalcliente@ahm-honduras.com)

Address: Altia Business Park, 12vo Piso, Boulevard Armenta. San Pedro Sula, Honduras

Phone: (504) 2516 9100

Date Contacted: January 12, 2017

Nature of Request: Inquiry into member's ability to supply subject fabrics and request for potential suppliers contact information

Sample provided: No

Follow up: January 17, 2017: Follow-up Inquiry to member's ability to supply subject fabric.

Reply and Date: January 17, 2017: Astrid Barnica provided a list of their textile

mills with contact information, after an online research of these companies BWA determined that the list contained only Knit producers, yarn spinners and garment manufacturers.

Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14

Reply and Date: February 8, 2017: Astrid Barnica forward BWA Inquiry to the AHM associate members

Follow up: February 10, 2017: Follow-up Inquiry to members ability to supply subject fabric.

Reply and Date: February 10, 2017: Astrid Barnica responded that she didn't receive feedback from their members

Follow up: February 24, 2017: Follow-up Inquiry to members ability to supply subject fabric.

Reply and Date: February 24, 2017: Astrid Barnica responded that apparently there is no availability of this type of fabric, most of their associate companies only produce knit fabrics, basically cotton.

**(12) Association: American Manufacturing Trade Action Coalition – AMTAC**

Contact: Sarah Ormond - [sormond@amtacdc.org](mailto:sormond@amtacdc.org)  
Auggie Tantillo – Executive Director  
[atantillo@amtacdc.org](mailto:atantillo@amtacdc.org)

Address: 910 16th St. NW, Suite 760 Washington, DC 20006. United States

Phone: 1-202-452-0866

Date Contacted: January 12, 2017

Nature of Request: Inquiry into member's ability to supply subject fabrics and request for potential suppliers contact information

Sample provided: No

Follow up: January 19, 2017: Follow-up Inquiry to Sarah Ormond and Auggie Tantillo for the association members ability to supply subject fabric.

Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14

Follow up: February 10, 2017: Follow-up Inquiry to members ability to supply subject fabric.

Reply and Date: March 17, 2017: No response from association

**(13) Association: Asociación Nicaragüense de la Industria Textil y Confección – ANITEC**

Contact: Dean García Foster – Executive Director [director@anitec.net](mailto:director@anitec.net)

Address: Parque Industrial Las Mercedes, Km 12.5 carretera norte, Modulo 14, Rocedes # 5, Managua - Nicaragua

Phone: (505) 2263 1303

Date Contacted: January 12, 2017

Nature of Request: Inquiry into members ability to supply subject fabrics and request for potential suppliers contact information

Sample provided: No  
Follow up: January 17, 2017: Follow-up Inquiry to members ability to supply subject fabric.  
Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14  
Follow up: February 10, 2017: Follow-up Inquiry to members ability to supply subject fabric.  
Reply and Date: March 17, 2017: No response from association

**(14) Association: Cámara De La Industria Textil, Confección Y Zonas Francas de El Salvador – CAMTEX**

Contact: Mauricio Ernesto Rodríguez Durón – [mrodriguez@camtex.com.sv](mailto:mrodriguez@camtex.com.sv)  
Address: Calles Liverpool y Roma, Col. Roma, Edif ASI, segundo Nivel, San Salvador, El Salvador  
Phone: (503) 2267 - 9243  
Date Contacted: January 12, 2017  
Nature of Request: Inquiry into members ability to supply subject fabrics and request for potential suppliers contact information  
Sample provided: No  
Reply and Date: January 12, 2017: Mauricio Durón provided their complete list of spinning and textile companies partners of CAMTEX for BWA consult  
Reply and Date: January 13, 2017: BWA asked CAMTEX to review and inform only mills that are able to provide the printed fabrics required  
Reply and Date: January 13, 2017: Mauricio Durón responded that CAMTEX will consult the companies of the list and will gather contact information for potential suppliers  
Follow up: January 19, 2017: Follow-up Inquiry to members ability to supply subject fabric.  
Follow up: January 20, 2017: Mauricio Durón responded that the members contacted are still reviewing the query. CAMTEX will share with BWA when receive answers from the associate members.  
Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14  
Reply and Date: February 8, 2017: Mauricio Durón responded the associate companies cannot elaborate the fabric required at this moment.

**(15) Association: Asociación Nacional Exportadores de la Industria Textil – ANEIT**

Contact: [cuotas@ice.co.cr](mailto:cuotas@ice.co.cr)  
Address: Oficentros La Sabana, Torre 7 segundo Piso - San Jose - Costa Rica  
Phone: (506)2290 5053  
Date Contacted: January 12, 2017  
Nature of Request: Inquiry into members ability to supply subject fabrics and request for potential suppliers contact information  
Sample provided: No  
Follow up: January 17, 2017: Follow-up Inquiry to members ability to supply

subject fabric.

Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14

Follow up: February 10, 2017: Follow-up Inquiry to members ability to supply subject fabric.

Reply and Date: February 13, 2017: ANEIT responded that there is no availability of the required fabric in Costa Rica.

**(16) Association: Guatemala Apparel & Textile Industry Commission – VESTEX**

Contact: Lucía Palacios – Marketing & Promotion contact  
[lpalacios@apparel.com.gt](mailto:lpalacios@apparel.com.gt) and [vestex@apparel.com.gt](mailto:vestex@apparel.com.gt)

Address: 15 ave. 14-72 zona 13. Edificio Agexport 2º Nivel, Guatemala

Phone: +502 24108323

Date Contacted: January 12, 2017

Nature of Request: Inquiry into member's ability to supply subject fabrics and request for potential suppliers contact information

Sample provided: No

Reply and Date: January 12, 2017: Lucía Palacios provided three companies that might meet our requirements and also would write directly to them. Companies proposed were; Textisur Internacional, S.A. same as Textiles del Sur Internacional, S.A. (2), Textiles Liztex S.A. (5) and Tejidos Corporativos S.A (7) which were already contacted by BWA.

Reply and Date: February 8, 2017: Second Inquiry from BWA to ability to supply subject fabric with exact same fabric description as Detailed Product Information described in this Commercial Availability Request and asked for responses by Tuesday 2/14

Follow up: February 10, 2017: Follow-up Inquiry to members ability to supply subject fabric.

Reply and Date: February 10, 2017: Lucía Palacios provided a list of their textile mills with contact information contained only yarn spinners, Knit and home textiles producers.

**IV. Substitutable Products**

The fabric in question is a woven Modal-Polyester Print fabric with unique physical properties that are critical for the end-use of men's or women's shirts intended for casualwear and travel. For the end-use described and desired commercial aesthetic, other fabrics of different fibers, yarn types and thread counts cannot substitute the requested fabric.

**V. Closing**

Dillard's and BWA seek to purchase the subject modal/Polyester Print fabric for use in garment production in CAFTA-DR countries.

The foregoing letter and the attached documentation confirm that the Modal/Polyester Print Fabric is not available in commercial quantities from CAFTA-DR producers. We therefore

respectfully request that CITA add this fabric in unlimited quantities to the list provided in Annex 3.25 of the CAFTA-DR.

We appreciate your kind consideration in this matter.

If you have any questions or require further information with regard to this request, please contact Andrew Lerner at 212 735 4064 or [alerner@b-w-a.com](mailto:alerner@b-w-a.com)

Sincerely,

Susana Falcao

Susana Falcao  
Textile Specialist, BWA

March 17, 2017

Date