

## **AM&S Trade Services, LLC**

1133 Connecticut Avenue, NW  
Twelfth Floor  
Washington, DC 20036

Telephone: (202) 302-0754  
Email: [cmoore@amstradeservices.com](mailto:cmoore@amstradeservices.com)

February 15, 2013

### **Via Email and Express Delivery**

### **PUBLIC VERSION**

Ms. Kim Glas, Chairman  
Committee for the Implementation of Textile Agreements  
Room 30003, U.S. Department of Commerce  
14<sup>th</sup> Street and Constitution Avenue, NW  
Washington, DC 20230

Re: Commercial Availability Request:  
Certain Cotton Corduroy Fabric

Dear Ms. Glas:

On behalf of Bella Bliss, LLC, 209-211 North Limestone, Lexington, Kentucky 40507, and pursuant to Section 203(o)(4) of the United States-Colombia Trade Promotion Agreement Implementation Act (US-Colombia TPA) and *Interim Procedures for Considering Requests Under the Commercial Availability Provision of the United States-Colombia Trade Promotion Agreement* (77 Federal Register 66588 of November 8, 2012), we request that certain cotton corduroy fabrics described below be added to Annex 3-B of the US-Colombia TPA .

### **Detailed Product Specifications**

The subject fabric has the following specifications with some provided in ranges of values to allow for normal processing variations.

#### **Certain Cotton Corduroy Fabric**

HTS Numbers 5801.22.1000, 5801.22.9000  
Wales: 6 – 10 wales per centimeter or 19-23 wales per inch  
Fiber Content: greater than 95% cotton by weight  
Weight: 133-147 grams per square meter  
Warp, ends per centimeter: 28 -33  
Filling, picks per centimeter: 66 – 73  
Yarn counts:  
    Warp Yarn: English – 38-42; Metric – 65-70  
    Filling Yarn: English – 38-42; Metric – 65-70  
Width: 134 – 153 centimeters; 53 – 60 inches  
Finish: Cut, Desized

NOTE: The yarn size designations describe a range of yarn specifications for yarn in its greige condition before dyeing and finishing of the yarn (if applicable) and before knitting, dyeing and finishing of the fabric. They are intended as specifications to be followed by the mill in sourcing yarn used to produce the fabric. However, because dyeing, finishing, and knitting can alter the characteristic of the yarn as it appears in the finished fabric, the specification therefore includes yarns appearing in the finished fabric as finer or coarser than the designated yarn sizes provided that the variation occurs after processing of the greige yarn and production of the fabric. In addition, while the fabric is intended to be piece-dyed, the specifications include both piece- and yarn-dyed fabric to accommodate any Customs' findings that the finished fabric appears to be yarn-dyed as a result of dye absorption.

### **Fabric Quantity Desired**

Bella Bliss requires approximately 4000 square meters of the subject fabric annually, and requires delivery of this quantity before July 1 each year.

### **Due Diligence Regarding Potential U.S. Suppliers**

One important consideration regarding U.S. suppliers is that the subject fabric falls within the description of certain fine-wale cotton corduroy fabrics that were deemed to be unavailable in the NAFTA region in 1994 and the rule of origin was written to permit such fabrics to qualify as conforming to the rules. This exception to the yarn-forward origin rule was subsequently grandfathered into the CAFTA-DR Agreements. Since 1994, no U.S. fabric manufacturer has requested removal of corduroy fabric from any short supply designation. The implication drawn from this NAFTA designation is that the corduroy fabric as specified in this request is not available in the United States.

Attachment A contains the U.S. Customs and Border Protection instructions to U.S. importers that implement the NAFTA short supply designation described above that certain cotton corduroy fabrics are in short supply and third country fabric qualifies as conforming when used in garment-making in the NAFTA region.

In addition, in 2008 CITA approved two short supply requests under the procedures set out in the DR-CAFTA Free Trade Agreement that expanded the short supply corduroy descriptions to wider-wale corduroy fabrics. The DR-CAFTA short supply designations regarding corduroy are also shown in Attachment A.

Not one U.S. textile manufacturer has objected to any of these short supply designations, nor have any sought to revoke the designations.

In addition to the apparent absence of U.S. suppliers, due diligence was carried out to determine if any U.S. fabric manufacturer would respond favorably to requests by Bella Bliss to supply the subject fabric. The National Council of Textile Organizations (NCTO) was contacted by Elizabeth (Lisa) McLean, the owner of Bella Bliss, who inquired if any members of NCTO would be willing to supply the subject fabric. NCTO circulated her request to NCTO members who comprise most of the woven fabric manufacturers in the U.S. Only one company, Cotswold Industries, responded and it indicated that it did not produce any corduroy fabric. Subsequently, Michael Hubbard, Senior Vice-President of NCTO, replied to Ms. McLean that he had received no responses from any of its members indicating that they produced any corduroy fabric. These email exchanges appear in Attachment B.

We believe that the responses and absence of responses to Bella Bliss's requests, coupled with the continued inclusion of corduroy fabrics in short supply lists under NAFTA and DR-CAFTA from 1994 to date, are conclusive indicators that the subject fabric is not available in the U.S. in commercial quantities in a timely manner.

### **Due Diligence regarding Potential Colombian Suppliers**

In determining the commercial availability of the subject fabric in Colombia, Bella Bliss was assisted by executives of Misbordados, Ltda. Misbordados is the Colombian company that currently manufactures garments for Bella Bliss and its executives have indicated that they do not know of any Colombian production of corduroy. Nonetheless, Misbordados executives contacted Colombian fabric manufacturers known to Misbordados who could possibly be producing corduroy fabric. The companies included: Fabricato, one of the largest textile companies in Colombia; Manufacturas Elliot (Pat Primo); and Coltejer. In each case, the company queried replied that it did not produce any corduroy.

Additional due diligence included contacting ASCOLTEX, the national textile manufacturers association in Colombia. ASCOLTEX was asked if any of its members could produce the fabric specified in the request. After 12 days without reply, ASCOLTEX was contacted again. No reply has been received to the second query.

In addition, all of the fabric companies listed as exhibitors at the major trade show, ColombiaTex, held in Medellin, Colombia on January 22-28, 2013, sponsored by ImExModa, were reviewed as possible corduroy producers. Many of the fabric exhibitors listed on the show's web site were found to be manufacturers producing in other countries. Many others were agents/distributors of fabric produced outside Colombia. Three Colombian companies -- Textilia, V&B Textil and Noritex were identified as possible corduroy makers and each was contacted with a request to supply Bella Bliss. One replied that it did not make corduroy and the other two replied that they imported fabric as agents/distributors and made no corduroy fabric.

We believe that the responses and non-responses to Bella Bliss's request are conclusive indicators that the subject fabric is not available in Colombia in commercial quantities in a timely manner.

Copies of all of these contacts and responses are also shown in Attachment B.

### **Due Diligence Summary**

All of the due diligence performed and the responses received confirm that no fabric manufacturers in the U.S. or in Colombia make corduroy, much less the fine wale, 100 per cent cotton corduroy that Bella Bliss is seeking.

## **Substitutable Products**

Bella Bliss has designed and intends to produce a line of children's clothing that will be cut and sewn in Colombia using fine-wale corduroy as described in this request. Corduroy is a fabric with a long history of imparting unique surface texture and appearance, fashion appeal and excellent comfort characteristics. Essentially, there is no acceptable substitute for corduroy in this instance.

## **Conclusion**

No corduroy producers have been identified after extensive due diligence in the U.S. and Colombia. Therefore, it is clear that the fabric sought by Bella Bliss is not available in commercial quantities in a timely manner from any fabric producers in the two countries. It is also clear that corduroy is a fabric of unique construction and no substitute is acceptable for the garments that Bella Bliss had designed and intends to have manufactured in Colombia. Therefore, we respectfully request that CITA add the fabric as specified to Annex 3-B of the US-Colombia TPA.

Respectfully submitted,

  
Carlos Moore., on behalf of  
Bella Bliss, LLC

**ATTACHMENT A**  
**NAFTA AND DR-CAFTA CORDUROY SHORT SUPPLY**  
**DESIGNATIONS**

***I. What Every Member of the  
Trade Community Should Know About:  
NAFTA (the North American Free Trade Agreement) for Textiles and Textile  
Articles***

AN INFORMED COMPLIANCE PUBLICATION  
MAY 2008

U.S. Department of Homeland Security Customs and Border Protection

**“6. Special “Cut and Sew” Rules**

Note 2 to Chapter 62 lists some fabrics - velveteen, corduroy, Harris Tweed, and Batiste fabrics - which follow a “cut and sew” rule. This overrides the specific rules listed by HTSUSA number in chapter 62:

Apparel goods of this chapter shall be considered to originate if they are both cut and sewn or otherwise assembled in the territory of one or more of the NAFTA parties and if the fabric of the outer shell, exclusive of collars or cuffs, is wholly of one or more of the following:

(A) Velveteen fabrics of subheading 5801.23, containing 85 per cent or more by weight of cotton;

**(B) Corduroy fabrics of subheading 5801.22, containing 85 per cent or more by weight of cotton and containing more than 7.5 wales per centimeter;**

This rule says that garments of these specific fabrics only have to be cut and sewn in one or more of the NAFTA territories. Thus, if a good is classifiable in Chapter 62 and is cut and sewn in one of the territories from one of these fabrics, the garment originates. These fabrics have been referred to as “Short Supply”

fabrics because they are not produced in great quantities in the U.S. And the fact that they are in short supply here is the reason why garments made of these fabrics have a liberal “cut and sew” rule rather than the general “yarn forward” rule.

**II. CAFTA-DR Annex 3.25 (Updated) – Short Supply Designation of Certain Corduroy Fabrics (from OTEXA web site)**

2.	Corduroy fabrics classified in subheading 5801.22, containing 85 percent or more by weight of cotton and containing more than 7.5 wales per centimeter.
100.	<p><b>Certain Corduroy Fabrics</b></p> <p><b>HTS:</b> 5801.22.90</p> <p><b>Fiber Content:</b> 100% cotton</p> <p><b>Average Yarn Number:</b>  Metric: 20/1 - 21/1; 20/1 - 21/1;  English: 12/1; 12/1;</p> <p><b>Thread Count:</b>  Metric: 25-26 warp ends/ 49-52 filling picks per cm.  English: 62-66 warp ends/125-131filling picks per inch</p> <p><b>Weave:</b> Corduroy 4.3 wales/cm. (11 wales per inch).</p> <p><b>Weight:</b>  Metric: 297-313 gm/sq. m.  English: 8.8 - 9.2 oz/sq. yd.</p> <p><b>Width:</b>  Metric: 139-146 cm  English: 55-57 inches</p> <p><b>Finish:</b> Piece dyed</p> <p>Added: 7/23/2008</p>
101.	<p><b>Certain Corduroy Fabrics</b></p> <p><b>HTS:</b> 5801.22.90</p> <p><b>Fiber Content:</b> 100% cotton</p>

**Average Yarn Number:**

Metric: 20/1 - 21/1; 20/1 - 21/1;  
English: 12/1; 12/1;

**Thread Count:**

Metric: 18-19 warp ends/ 57-60 filling picks per cm.  
English: 47-49 warp ends/144-152 filling picks per inch

**Weave:** Corduroy 3.1 wales/cm. (8 wales per inch).

**Weight:**

Metric: 393-413 gm/sq. m.  
English: 11.6 - 12.2 oz/sq. yd.

**Width:**

Metric: 139-146 cm  
English: 55-57 inches

**Finish:** Piece dyed

Added: 7/23/2008

114.

**Certain Greige Corduroy Fabrics**

**HTS:** 5801.22.1000, 5801.22.9000

**Wales:**

English: 5.8 to 24.7 wales per inch  
Metric: 2.3 to 9.7 wales per cm

**Fiber Content:** Greater than 50 percent by weight of cotton.

**Weight:** 146 - 332 g/sq m.

**Warp Ends:** 14.2 to 26 ends per cm.

**Filling Picks:** 39.4 to 55.1 per cm.

**Warp Yarn Counts:**

English: 9.5/1 Ne to 22.5/1 Ne  
Metric: 16.1/1 to 38.1/1

**Filling Yarn Counts:**

English: 9.5/1 Ne to 40/1 Ne  
Metric: 16.1/1 to 67.7/1

**Width:** 132 to 190 cm

**Finish:** Greige, cut, not desized, and unbleached.

Added: 10/24/2008

## **ATTACHMENT B**

### **Due Diligence Communications**

#### **1 – Response from NCTO**

NCTO Washington Office  
1001 Connecticut Ave., NW,  
Suite 315  
Washington, DC 20036  
Phone: (202) 822-8028  
Fax: (202) 822-8029

NCTO North Carolina Office  
469 Hospital Drive, Suite C  
Gastonia, NC 28054  
Phone: (704) 824-3522  
Fax: (704) 671-2366

**From:** Mike Hubbard [MHubbard@ncto.org]  
**Sent:** Thursday, December 20, 2012 10:44 AM  
**To:** Lisa McLean  
**Cc:** Carlos Moore  
**Subject:** RE: Sourcing 100% cotton Corduroy Made in USA

Lisa,  
I did not hear back from any members able to provide cotton corduroy.  
Best regards,  
Mike

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**From:** Lisa McLean [mailto:lisa@bellabliss.com]  
**Sent:** Monday, October 15, 2012 11:10 AM  
**To:** Mike Hubbard  
**Subject:** Re: Sourcing 100% cotton Corduroy Made in USA

Hello Mike  
I am following up on my request for 100% cotton corduroy made in the USA. Did you have any responses from your members? I sent you the specs last month  
Thank you!  
On Wed, Sep 12, 2012 at 8:02 AM, Mike Hubbard <[MHubbard@ncto.org](mailto:MHubbard@ncto.org)> wrote:  
Lisa,  
I'll send this to my members and ask them to respond to me and to you directly.  
Mike

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**From:** Lisa McLean [mailto:[lisa@bellabliss.com](mailto:lisa@bellabliss.com)]  
**Sent:** Tuesday, September 11, 2012 11:51 AM  
**To:** Mike Hubbard  
**Subject:** Sourcing 100% cotton Corduroy Made in USA

To Whom it May Concern

I am attempting to source 100% cotton corduroy fabrics **made in the USA**. Please review the attached Product Description and let me know if your company can weave and cut the corduroy fabrics described below, or if you are aware of any mills in the USA currently producing 100% cotton corduroy.

Thank you for your attention to this matter.

Lisa McLean, owner  
bella bliss®  
209-211 North Limestone  
Lexington, KY 40507  
[www.bellabliss.com](http://www.bellabliss.com)

## **2 – PRODUCT DESCRIPTION**

<b>Corduroy</b>	<b>HTS No's.</b> <b>5801.22.1000</b> <b>5801.22.9000</b>
<b>Wales</b>	6~10 wales per cm or 19~23 wales per inch
<b>Fiber Content</b>	greater than 95% cotton by weight
<b>Weight</b>	133~147 grams/square meter
<b>Warp ends/centimeter</b>	28~33
<b>Filling</b>	66~73
<b>picks/centimeter</b>	
<b>Warp Yarn Counts</b>	Metric : __65~70____ English – 38~42
<b>Filling Yarn Counts</b>	Metric: __65~70____ English – 38~42
<b>Width</b>	134~153 centimeters, 53~60”
<b>Finish</b>	Cut, Desized

NOTE: The yarn size designations describe a range of yarn specifications for yarn in its greige condition before dyeing and finishing of the yarn (if applicable) and before knitting, dyeing and finishing of the fabric. They are intended as specifications to be followed by the mill in sourcing yarn used to produce the fabric. However, because dyeing, finishing, and knitting can alter the characteristic of the yarn as it appears in the finished fabric, the specification therefore includes yarns appearing in the finished fabric as finer or coarser than the designated yarn sizes provided that the variation occurs after processing of the greige yarn and production of the fabric. In

addition, while the fabric is intended to be piece-dyed, the specifications include both piece- and yarn-dyed fabric to accommodate any Customs' findings that the finished fabric appears to be yarn-dyed as a result of dye absorption.

## 2. Response from Cotswold Industries

10 E 40th St # 3410, New York, NY 10016  
(212) 689-3432

From: **James W. McKinnon** <[james@cotswoldindustries.com](mailto:james@cotswoldindustries.com)>  
Date: Tue, Sep 11, 2012 at 2:28 PM  
Subject: RE: Sourcing 100% cotton Corduroy Made in USA  
To: Lisa McLean <[lisa@bellabliss.com](mailto:lisa@bellabliss.com)>, [undisclosed-recipients:@mail123c38.carrierzone.com](mailto:undisclosed-recipients:@mail123c38.carrierzone.com)

Lisa – we are a corduroy supplier. Best to my extensive knowledge – there is no USA facility making corduroy today.

Our products are made in China.

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**From:** Lisa McLean [mailto:[lisa@bellabliss.com](mailto:lisa@bellabliss.com)]

**Sent:** Tuesday, September 11, 2012 11:51 AM  
**To:** **James W. McKinnon** <[james@cotswoldindustries.com](mailto:james@cotswoldindustries.com)>

**Subject:** Sourcing 100% cotton Corduroy Made in USA

To Whom it May Concern

I am attempting to source 100% cotton corduroy fabrics **made in the USA**. Please review the attached Product Description and let me know if your company can weave and cut the corduroy fabrics described below, or if you are aware of any mills in the USA currently producing 100% cotton corduroy.

Thank you for your attention to this matter.

Lisa McLean, owner  
bella bliss®  
209-211 North Limestone  
Lexington, KY 40507  
[www.bellabliss.com](http://www.bellabliss.com)

	<b><u>PRODUCT DESCRIPTION</u></b>
<b>Corduroy</b>	<b>HTS No's.</b>

	<b>5801.22.1000</b>
	<b>5801.22.9000</b>
<b>Wales</b>	6~10 wales per cm or 19~23 wales per inch
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### **3 – Response from Fabricato**

Carrera 50 nro 38-320 Bello -Antioquia  
Tel. 4483500

**De:** Gustavo Builes - Creacion de Demanda [mailto:gbuiles@fabricato.com]

**Enviado el:** jueves, 27 de septiembre de 2012 10:36

**Para:** carlos@misbordados.net

**CC:** mrangel@texticolor.com; Juan Carlos Novoa - Ventas Exportaciones;  
albanora@misbordados.net

**Asunto:** RV: Corduroy fabric

**Dear Mr. Carlos Escobar,**

**Thanks for contacting Fabricato. Regarding your request below I apologize but Fabricato does not produce corduroy under these specifications and neither other, so we can't provide that kind of fabric for you.**

Since 15 years, Fabricato does not produce corduroy's fabrics; now we do not have any preparation and finishing equipment to produce this fabric.

Best Regards,

--

**GUSTAVO BUILES SIERRA**

Vicepresidente Creación de Demanda

Tel. 4483500 ext: 2265

Carrera 50 nro 38-320 Bello -Antioquia

[www.fabricato.com](http://www.fabricato.com)

----- Forwarded message -----

From: **Carlos A. Escobar** <[carlos@misbordados.net](mailto:carlos@misbordados.net)>

Date: 2012/9/20

Subject: Corduroy Request

To: [mrangel@texticolor.com](mailto:mrangel@texticolor.com)

Cc: [albanora@misbordados.net](mailto:albanora@misbordados.net)

Mrs

Marcela Rangel

Comercializadora Los Colores ;

I'm contacting you because as a Manufacturer I have a request from my customer BLISS COLLECTION LLC, from USA to produce children garments for their collections using Colombian Corduroy with the specifications below described, could you please contact the Colombian Mills that you are representing and look if they can produce the fabric under these specs...

Please be sure to e-mail me copy of their positive or negative response when you get back to me.

**PRODUCT DESCRIPTION**

<b>Corduroy</b>	<b>HTS No's.</b> <b>5801.22.1000</b> <b>5801.22.9000</b>
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Best Regards;

**Carlos A. Escobar G.**

*C.I. Mis Bordados Ltda*

*Carrera 16 # 37-60 Piso 6 Nivel H*

*Bucaramanga - Colombia*

*Phone: [+57-76705385](tel:+57-76705385)*

*Fax: [+57-76521133](tel:+57-76521133)*

#### **4 – Response from Pat Primo (Elliot)**

Corporate Address: Calle 18A #69B-36 ; Bogotá; Cundinamarca  
Tel: 571-4055252

From: [llievano@patprimo.com.co](mailto:llievano@patprimo.com.co)  
To: [carlos@misbordados.net](mailto:carlos@misbordados.net)  
Subject: Re: Corduroy Request  
Date: Tue, 4 Dec 2012 20:45:07 +0000

Carlos me respondieron que no por ahora (Carlos, I responded that not for now.)

Enviado desde mi iPhone

El 4/12/2012, a las 3:41 p.m., "Carlos A. Escobar" <[carlos@misbordados.net](mailto:carlos@misbordados.net)> escribió:

Hola Ivan;

Alguna respuesta?, ayudame por favor...

Gracias;

**Carlos A. Escobar G.**

*C.I. Mis Bordados Ltda*

*Carrera 16 # 37-60 Piso 6 Nivel H*

*Bucaramanga - Colombia*

*Phone: +57-76705385*

*Fax: +57-76521133*

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**De:** Ivan Fernando Lievano Bayona [<mailto:llievano@patprimo.com.co>]

**Enviado el:** lunes, 19 de noviembre de 2012 17:01

**Para:** Carlos A. Escobar

**Asunto:** Re: Corduroy Request

Aun no

Enviado desde mi iPhone

El 19/11/2012, a las 16:59, "Carlos A. Escobar" <[carlos@misbordados.net](mailto:carlos@misbordados.net)> escribió:

Hola Ivan;

Tienes alguna respuesta de esto??

Gracias

**Carlos A. Escobar G.**

C.I. Mis Bordados Ltda  
Carrera 16 # 37-60 Piso 6 Nivel H  
Bucaramanga - Colombia  
Phone: +57-76705385  
Fax: +57-76521133

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**De:** Carlos A. Escobar [<mailto:carlos@misbordados.net>]

**Enviado el:** jueves, 08 de noviembre de 2012 17:07

**Para:** '[lievano@patprimo.com.co](mailto:lievano@patprimo.com.co)'

**Asunto:** Corduroy Request

Mrlvan Lievano

Manufacturas Elliot;

I'm contacting you because as a Manufacturer I have a request from my customer BLISS COLLECTION LLC, from USA to produce Children garments for their collections using Colombian Corduroy with the specifications below described, could you please contact the Colombian Mills that you are representing and look if they can produce the fabric under these specs... Please be sure to e-mail me copy of their positive or negative response when you get back to me.

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Best Regards;

**Carlos A. Escobar G.**

C.I. Mis Bordados Ltda  
Carrera 16 # 37-60 Piso 6 Nivel H  
Bucaramanga - Colombia  
Phone: +57-76705385  
Fax: +57-76521133

## **5- Response from Coltejer**

From: Carlos A. Escobar [carlos@misbordados.net]  
Sent: Wednesday, January 09, 2013 10:39 AM  
To: Carlos Moore; 'Carlos Alberto Escobar'; 'Lisa McLean'  
Subject: RE: Bella Bliss - Colombia Short Supply Request for Corduroy

Hi Carlos;

I have contacted the major mills in Colombia: Fabricato and Coltejer and a couple more...

I have the response from Fabricato which I will resend to you on a different mail. They dont produce that corduroy

I have a response from Coltejer. they have mentioned prices problems with Asia as the reason to stop production,, I'm forwarding the letter attached.. However it states that they dont produce corduroy..

As I know this are the major companies in colombia, if these two cant do it I'm sure not other mills in colombia can do it...

I have also contacted Manufacturas Elliot which is also a quite big mill, but it has been impossible to get an answer in english, I have their answer on an e-mail thru the sales representant...(They confirmed that they do not produce that corduroy) I will forward you the e-mail.

I hope it helps

Regards;

Carlos A. Escobar G.  
C.I. Mis Bordados Ltda  
Carrera 16 # 37-60 Piso 6 Nivel H  
Bucaramanga - Colombia  
Phone: +57-76705385  
Fax: +57-76521133



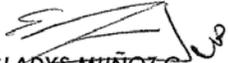
Itagüí, Colombia, August 24th, 2012

To Who May It Concerns:  
Coltejer S.A.  
NIT 890.900259-1  
Certify that:

Coltejer does not produce corduroy's fabrics. (With or not 85% or more in weight in cotton and with more of 7,5 wale for centimeter of HTS 58.01.22.00.00).

Since 10 years, Coltejer does not produce corduroy's fabrics, it is because rate of production is less than other kind of fabrics; and low prices in Asia (China) leave us out of competitive. Now we do not have any preparation and finishing equipment to produce this kind of fabrics. .

Sincerely,

  
**ELSA GLADYS MUÑOZ G.**  
Deputy Legal Representative

  
Cra 42 # 54 A 16  
Autopista Sur  
Itagüí, Colombia  
Tel.: 3757500  
Fax: 3728585  
www.coltejer.com

  
Diego A. Velazquez  
G. Plencación

akm@textilia-ltd.com]  
Sent: Wednesday, January 30, 2013 9:51 AM  
To: Carlos Moore  
Subject: RE: Request for Corduroy Fabric

Mr. Moore

Thanks for your interest in our mill  
We don't produce corduroy fabric.  
If we can help you with another thing don't hesitate in contact us.

Regards,

Erika Kadowaki  
Textilia SAS  
Carrera 60 No. 12-18  
Bogota Colombia

-----  
To: Textilia, S.A.  
On behalf of a client, I am seeking corduroy fabric woven in Colombia, as described in the attached. Please let me know if Textilia makes such fabric and would be interested in supplying.  
Regards,  
Carlos Moore  
President  
AM&S Trade Services, LLC  
1133 Connecticut Avenue, NW  
Twelfth Floor  
Washington, DC 20036  
202 302-0754  
[cmoore@amstradeservices.com](mailto:cmoore@amstradeservices.com)

**PRODUCT DESCRIPTION**

<b>Corduroy</b>	<b>HTS No's.</b> <b>5801.22.1000</b> <b>5801.22.9000</b>
<b>Wales</b>	6~10 wales per cm or 19~23 wales per inch
<b>Fiber Content</b>	greater than 95% cotton by weight
<b>Weight</b>	133~147 grams/square meter
<b>Warp ends/centimeter</b>	28~33
<b>Filling</b>	66~73
<b>picks/centimeter</b>	
<b>Warp Yarn Counts</b>	Metric : __65~70__ English – 38~42
<b>Filling Yarn Counts</b>	Metric: __65~70__

English – 38~42

**Width** 134~153 centimeters, 53~60”

**Finish** Cut, Desized

NOTE: The yarn size designations describe a range of yarn specifications for yarn in its greige condition before dyeing and finishing of the yarn (if applicable) and before knitting, dyeing and finishing of the fabric. They are intended as specifications to be followed by the mill in sourcing yarn used to produce the fabric. However, because dyeing, finishing, and knitting can alter the characteristic of the yarn as it appears in the finished fabric, the specification therefore includes yarns appearing in the finished fabric as finer or coarser than the designated yarn sizes provided that the variation occurs after processing of the greige yarn and production of the fabric. In addition, while the fabric is intended to be piece-dyed, the specifications include both piece- and yarn-dyed fabric to accommodate any Customs' findings that the finished fabric appears to be yarn-dyed as a result of dye absorption.

Best Regards;

## 7 – Response from V & B Textil

CI 17A No. 62-26, C.P 11001, [Bogota](#)

Phone

**12907951**

**From:** Carlos A. Escobar [carlos@misbordados.net]

**Sent:** Wednesday, February 20, 2013 5:20 PM

**To:** 'Lisa McLean'; Carlos Moore

**Subject:** RE: Request for More Information, As soon as possible.

I just call to V&B Textil SAS, spoke with the Comercial Department Representative, Miss Luz Marina Caviedes, Her information is that they are importers of fabrics and they don't produce fabrics in Colombia, they are distributors.

I sent an e-mail and I'm looking for a response in write..

Regards

### **Carlos A. Escobar G.**

*C.I. Mis Bordados Ltda  
Carrera 16 # 37-60 Piso 6 Nivel H  
Bucaramanga - Colombia  
Phone: +57-76705385  
Fax: +57-76521133*

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**From:** Carlos Moore

**Sent:** Tuesday, January 29, 2013 2:09 PM

**To:** diseno@vybtextil.com

**Subject:** Request for Corduroy Fabric

To: V & B Textil, S.A.S.

On behalf of a client, I am seeking corduroy fabric woven in Colombia, as described in the attached. Please let me know if V & B makes such fabric and would be interested in supplying.

Regards,

Carlos Moore

President

AM&S Trade Services, LLC

1133 Connecticut Avenue, NW

Twelfth Floor  
Washington, DC 20036  
202 302-0754  
[cmoore@amstradeservices.com](mailto:cmoore@amstradeservices.com)

**PRODUCT DESCRIPTION**

<b>Corduroy</b>	<b>HTS No's.</b> <b>5801.22.1000</b> <b>5801.22.9000</b>
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**8- Response from CCN SAS**

Calle 26 Av El Dorado # 69B-45 office 606, Bogota

ag@ccnsas.com, Phone: 4926270

**Sent:** Thursday, February 21, 2013 8:05 AM  
**To:** Carlos Moore  
**Cc:** 'Lisa McLean'  
**Subject:** RV: Solicitud Corduroy

Hi Carlos,

I spoke yesterday afternoon with CCN SAS main office in Bogota, Miss Gabriela Navarro, Customer Service. She give me the information from Raul Murillo, the sales exec of the company here in Bucaramanga, already contacted. He said that they don't have corduroy of colombian origin, they are importers of fabrics, I asked for a response in write for the e-mail below,, I will send to you their response as soon as I have it...

Regards;

**Carlos A. Escobar G.**

*C.I. Mis Bordados Ltda  
Carrera 16 # 37-60 Piso 6 Nivel H  
Bucaramanga - Colombia  
Phone: +57-76705385  
Fax: +57-76521133*

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**De:** Carlos A. Escobar [mailto:carlos@misbordados.net]

**Enviado el:** miércoles, 20 de febrero de 2013 18:01

**Para:** 'raulemurillo@hotmail.com'

**CC:** 'ag@ccnsas.com'

**Asunto:** Solicitud Corduroy

**Importancia:** Alta

Señor

Raul Murillo

CCN SAS

Representante de Ventas;

Soy manufacturero de prendas infantiles dedicado a la exportación al mercado de Estados unidos, uno de mis clientes en USA llamado Bella Bliss, requiere para sus producciones Corduroy 100% Algodón de las siguientes características y que esta tela sea de origen Colombiano.

**PRODUCT DESCRIPTION**

<b>Corduroy</b>	<b>HTS No's.</b> <b>5801.22.1000</b> <b>5801.22.9000</b>
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Por favor confirmame si uds producen esa tela.

Cordial Saludo;

**Carlos A. Escobar G.**

C.I. Mis Bordados Ltda  
Carrera 16 # 37-60 Piso 6 Nivel H  
Bucaramanga - Colombia  
Phone: +57-76705385  
Fax: +57-76521133

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**From:** Carlos Moore  
**Sent:** Tuesday, January 29, 2013 2:13 PM  
**To:** recepcion@ccnsas.com  
**Subject:** Request for Corduroy Fabric

To: C.C.N., S.A.S.

On behalf of a client, I am seeking corduroy fabric woven in Colombia, as described in the attached. Please let me know if C.C.N. makes such fabric and would be interested in supplying.

Regards,

Carlos Moore

President

AM&S Trade Services, LLC

1133 Connecticut Avenue, NW

Twelfth Floor

Washington, DC 20036

202 302-0754

[cmoore@amstradeservices.com](mailto:cmoore@amstradeservices.com)

#### **PRODUCT DESCRIPTION**

<b>Corduroy</b>	<b>HTS No's.</b> <b>5801.22.1000</b> <b>5801.22.9000</b>
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## 9 – Request to ASCOLTEX (No response to either request)

Calle 72 N ° 9 -55 Office 903  
Bogotá  
2103894,  
2126234-2126036

**From:** Carlos Moore  
**Sent:** Sunday, January 27, 2013 3:23 PM  
**To:** ascoltex@007mundo.com  
**Subject:** Follow-up to our Request for Corduroy Fabric

Hello-

I am following up our request of January 15 which appears below seeking suppliers of corduroy fabric woven and cut in Colombia.

If you know of any suppliers of this fabric described in the attached, please let me know as soon as convenient.

Also, if you have circulated this request for fabric to your member companies, please let us know.

Sincerely,  
Carlos Moore  
President  
AM&S Trade Services, LLC  
1133 Connecticut Avenue, NW  
Twelfth Floor  
Washington, DC 20036  
202 302-0754  
[cmoore@amstradeservices.com](mailto:cmoore@amstradeservices.com)

### PRODUCT DESCRIPTION

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yarn used to produce the fabric. However, because dyeing, finishing, and knitting can alter the characteristic of the yarn as it appears in the finished fabric, the specification therefore includes yarns appearing in the finished fabric as finer or coarser than the designated yarn sizes provided that the variation occurs after processing of the greige yarn and production of the fabric. In addition, while the fabric is intended to be piece-dyed, the specifications include both piece- and yarn-dyed fabric to accommodate any Customs' findings that the finished fabric appears to be yarn-dyed as a result of dye absorption.

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**From:** Carlos Moore  
**Sent:** Tuesday, January 15, 2013 2:29 PM  
**To:** ascoltex@007mundo  
**Subject:** Request for Corduroy Fabric

To the attention of Sr. Ivan Amaya :

Dear Sr. Amaya:

I obtained your name from Michael Hubbard of NCTO here in the US. I represent a US apparel company, Bella Bliss, that sources clothing that is cut and sewn in Colombia. The company is searching for a supplier of certain corduroy fabric described in the document attached.

I would appreciate it if you would let me know if any of the members of ASCOLTEX make this fabric.

Thank you for your assistance.

Regards,

Carlos Moore, President

AM&S Trade Services, LLC

1133 Connecticut Avenue, NW , 12<sup>th</sup> Floor

Washington, DC 20036

202 302-0754

[cmoore@amstradeservices.com](mailto:cmoore@amstradeservices.com)

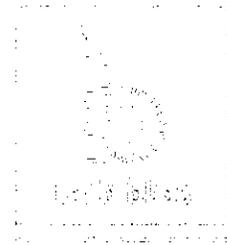
#### **PRODUCT DESCRIPTION**

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**ATTACHMENT C**  
**Due Diligence Certificates**



*da*

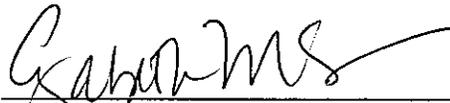
## **DUE DILIGENCE CERTIFICATION**

### **Interested Entities Certification**

I, Elizabeth McLean, Owner, Bliss Collection, LLC dba bella bliss® certify that:

- (1) I have read the attached submission, and
- (2) The information contained in this submission is, to the best of my knowledge, complete and accurate.

Signed:

  
Elizabeth McLean

*da*

**DUE DILIGENCE CERTIFICATION**

**Interested Entity's Certification**

I, **Fernando Escobar Gómez**, Manager/Legal Representant, Mis Bordados Ltda., a representative of Bella Bliss, LLC, certify that:

1. I have read the attached submission, and
2. The information that I have provided in this submission is, to the best of my knowledge, complete and accurate.

Signed:



Fernando Escobar Gómez,  
C.I. Mis Bordados Ltda.

Carrera 16 # 37-60 Piso 6 Nivel H  
Bucaramanga - Colombia

DUE DILIGENCE CERTIFICATION

Interested Entity's Certification

I, Carlos F. J. Moore, President of AM&S Trade Services, LLC and representative to Bella, Bliss LLC, certify that:

1. I have read the attached submission, and
2. Based on the information made available to me by Elizabeth McLean of Bella Bliss, LLC, and Fernando Escobar Gomez of Mis Bardados, Ltda., that I have no reason to believe that this submission contains any material misrepresentations or omissions of fact.

Signed: Carlos F. J. Moore  
Carlos F. J. Moore

**Attachment D  
List of Contacts**

1. Mr. Michael Hubbard  
Senior Vice President  
NCTO North Carolina Office  
Suite 315 469 Hospital Drive, Suite C  
Gastonia, NC 28054  
Phone: (202) 822-8028 Phone: (704) 824-3522

2. Mr. James W. McKinnon, President  
Cotswold Industries, Inc.  
10 E 40th St # 3410, New York, NY 10016  
(212) 689-3432

3. Mr. Gustavo Builes Sierra  
Vice President, Business Development  
Fabricato, SAS  
Carrera 50 nro 38-320  
Bello-Antioquia, Colombia  
574 4483500

Fabricato's distributor was sent same email as the one to Sr. Builes Sierra (above). He responded on behalf of Fabricato. The distributor is Ms. Marcela Rangel of Texticolor.

4. Ms. Elsa Gladys Munoz G., Deputy Legal Representative  
Coltejer, SAS  
Cra 42 #54 A 161  
Autopista Sur  
Itagui, Colombia  
375-7500

5. Sr. Ivan Fernando Lievano Bayona, Manager  
Pat Primo (Eliot)  
Calle 18A #69B-36  
Bogota, Cundinamarca, Colombia  
571-4055252

6. Ms. Erika Kadowski, Sales Representative  
Textilia  
Carrera 60 No. 12-18  
Bogota, Colombia  
2139-4473977

7. Ms. Luz Maina Calviedas  
Commercial Department Representative  
V&B Textil, SAS  
Cl 17A No. 62-26, C.P. 11001  
Bogota, Colombia  
1-2907951

8. Ms. Gabriela Navarro, Customer Service Representative  
CNN, SAS  
Calle 26, Av. El Dorado, # 69B-45, Office 606  
Bogota, Colombia  
492-6270

9. Sr. Ivan Amaya, President  
ASCOLTEX (National Trade Association of Colombian Textile Industry)  
Calle 72 N 9-55 Office 903  
Bogota, Colombia  
210-3894