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El Segundo, CA 90245

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**COMMERCIAL AVAILABILITY REQUEST**

**~ PUBLIC VERSION ~**

October 12, 2016

**VIA EMAIL (**[**OTEXA\_COLOMBIA@trade.gov**](mailto:OTEXA_COLOMBIA@trade.gov)**) AND FEDEX**

Committee for the Implementation of Textile Agreements

Office of Textiles

Room 30003

U.S. Department of Commerce

14th and Constitution Ave., NW

Washington, DC 20230

Attention: Janet E. Heinzen, Acting Chairperson

Re: Commercial Availability Request under the United States-Colombia Trade Promotion Agreement Implementation Act

Dear Miss Heinzen,

Pursuant to Section 203(o)(4) of the United States-Colombia Trade Promotion Agreement (U.S.-Colombia TPA) Implementation Act and the Interim Procedures set forth in 77 Fed. Reg. 66588 (November 6, 2012), Just Fabulous, Inc. (hereafter “Just Fabulous”) requests that the fabric described herein be added to the list in Annex 3-B of the U.S.-Colombia TPA in an unrestricted quantity.

1. **Detailed Product Description**

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| **Fabric Description** | 100% Rayon Twill Challis |
| **Yarn Size** | Weft 27-33 denier x Warp 27-33 denier / 97.2-118.8 warp ends x 61.2-74.8 weft filling yarns per square inch (English)  627- 767 warp ends x 394-483weft filling yarns per square centimeter (metric)  \*range represents a +/- 10% tolerance. |
| **Fiber Content** | 100% Rayon |
| **Width** | 55 in to 56 in (English)  139.7 to 142.24 centimeters (metric) |
| **Weight** | 152 to 168 grams per square meter – this is the equivalent of +/- 5% tolerance of 160 grams per square meter used in due diligence |
| **Weave Type** | Twill |
| **Coloration Process** | Various (including bleaching, piece dyed, yarn died, and/or printed.) |
| **Finishing Process** | Various |
| **Ranges** | Ranges in these specifications reflect a tolerance from the target figures of up to five % (equal to range of 152-168 grams per square meter) for fabric weight. Yarn size is a tolerance of ten % (equal to range of 627-767warp ends x 394-483 weft filling yarns per square centimeter). |
| **HTS Code** | 5516.11.0020  5516.12.0020  5516.13.0000  5516.14.0025  5516.14.0030 |

The product description in Section I of this Request includes metric figures, as required under the U.S.-Colombia TPA commercial availability procedures. During due diligence inquiries, potential suppliers were provided with English and Spanish translation and measurements. The measurements provided to potential suppliers during the due diligence process can be found in Appendix I attached to this Request.

The product description specifications in Section I of this Request include ranges of values for fiber content, Denier, weight, width, and knitting gauge. These values are reflective of calculations made from tolerance percentages provided to potential suppliers during the due diligence process.

1. **Quantity**

Just Fabulous, Inc. (“Just Fabulous”) requires 200,000 square meters total, annually.

1. **Due Diligence**

The list of potential suppliers contacted during due diligence was compiled through [1] Just Fabulous’ knowledge and experience working with the industry in the region, [2] through the contact mechanisms of U.S. and Colombian textile and apparel trade associations. A summary of engagement with regional trade associations is compiled in Appendix I to this Request, and a summary of engagement with regional suppliers is compiled in Appendix II to this Request. The original correspondence with regional suppliers is compiled in Appendix III to the business confidential version of this Request.

Just Fabulous made the initial outreach to potential suppliers in the U.S.-Colombia TPA region via email inquiry. Follow-up contacts to non-responsive suppliers were also sent via email and phone call, when necessary. Any responses received from suppliers were engaged directly by Just Fabulous. U.S. trade associations, U.S. suppliers, and Colombian suppliers were sent an inquiry that addressed Just Fabulous’ interest to manufacture apparel under the U.S.-Colombia TPA. Just Fabulous sent potential suppliers physical samples when requested.

One potential supplier of yarns, Buhler Yarns, initially expressed interest in supplying yarn of modal/tencel. Just Fabulous continued dialogue with Buhler Yarns directly on a business-to-business basis. Buhler Yarns offered a list of potential weavers in the U.S. and Colombia, which Just Fabulous contacted individually via email. Ultimately, the due diligence efforts did not result in identifying any parties in the U.S.-Colombia TPA region that were able to supply the subject fabric.

One potential fabric supplier, Textilia advised they could weave a possible substitute product of microfiber polyester warp with rayon in the fill, but mill was at maximum capacity for the following 7 months and could not produce the amount required by us.

The only supplier that purported to have the ability to make the requested fabric was Hamrick Mills. We originally reached out to Roy Lockett, but received no response from him. Instead, we received a reply from Jim Hopkins in the Hamrick Mills Sales Department stating that they could not make the finished fabric per the required specifications, and could only make a greige cloth that would then require a third party converter to provide coloration. Hamrick Mills provided two possible converters, Fabric Traditions and Prestige/Premiere. We conducted an internet search, and could not find any information on Prestige or Premiere, and contacted Hamrick Mills again to obtain more information on this company, but Hamrick Mills did not reply.

We were able to find and contact Fabric Traditions. In response to our request, Fabric Traditions stated that is does not offer coloration (specifically, printing) services for cotton / polyester blends, but only on 100% cotton.

The coloration of the fabric, whether bleached, yarn dyed, piece dyed or printed, is an integral component of the formed fabric. Moreover, coloration is not considered a finishing process, and therefore, because there is no apparent supplier that could offer the coloration specified in the due diligence requests, there is no issue with regard to CITA’s current position. CITA stated that it would not accept Requests that appeared to be based solely on the commercial availability of a finishing treatment or process. Since the issue in the instant case is one of coloration, not finishing, CITA’s current position on finishing would not be applicable.

In a past proceeding (96.2008.10.23.Fabric.AM&SforSwiftGaley), CITA noted in its report that:

With respect to the question of Requests based solely on finishing operations, CITA acknowledges the questions that have arisen in the instant proceeding, and the ramifications that determinations based on such Requests could have on CAFTA-DR suppliers. As a result, CITA will raise this issue for public consideration as to whether such Requests should be accepted under CITA’s Procedures, and whether CITA’s Procedures should be modified accordingly. Toward this end, CITA will issue a request for public comment in the Federal Register so that CITA may consider the views of interested parties. In addition, because the question of how CITA will view such Requests is as yet undecided, CITA will not accept any Requests that appear to be based solely on the commercial availability of a finishing treatment or process, as determined by CITA, submitted on or after the date of this determination, until such time as CITA has had the opportunity to review and consider public comments and announce its decision on this issue.

We note that previous Requests for various fabrics have included specifications on finishing. However, CITA also recognizes that there is a distinction in the textile industry (as defined in a recognized industry reference source) and in the text of the CAFTA-DR itself between the production/formation of a fabric and the subsequent finishing of a fabric.[[1]](#footnote-1)

Since 2008, CITA has not published any request for public comment in the Federal Register on the issue of whether the availability of finishing process or treatment would be considered in the context of a commercial availability determination under the CAFTA-DR.

Moreover, in CITA’s statement that there is a distinction between the production/formation of a fabric and the subsequent finishing of the fabric, it cited a recognized reference publication on textiles terms and definitions:

See *Fairchild’s Dictionary of Textiles, 7th Edition* (1996), definitions for “greige” – “fabric that has received no preparation, dyeing, or finishing treatment after having been produced…” and “finishes, basic/regular” – “finishing processes, not including colorization, carried out on most kinds of fabrics.”

CITA’s own citation clearly stated that coloration is not considered finishing.

Due to the fact that no supplier could provide a fabric meeting the specifications of the subject fabric, and specifically, could not provide the specified coloration as required, Just Fabulous’ due diligence supports its claim that the subject fabric is not available from suppliers in the United States or Colombia.

1. **Substitutable Products**

After conducting an exhaustive search, Just Fabulous is not aware of any supplier in the U.S.-Colombia TPA region that produces a substitutable fabric, and the potential suppliers contacted did not offer to supply a substitutable fabric within a reasonable timeframe during the due diligence process.

One vendor Textilia, asked if we could accept poly warp. We stated in May that it was not a suitable substitute and again followed up with an email in August to explain the poly warp did not have the characteristics we were looking for from the challis requested.

The subject fabric will be used to manufacture tops and dresses that must meet the demands of Just Fabulous’ customers. Rayon fibers and yarns help with the breathability and desired drape of the garment due to the nature of cellulosic fibers.  The combination of the rayon yarns and the weave of challis allows for a flowy drape. Also, rayon’s absorbency allows for the fabric to be dyed and retain rich colors compared to other fibers. Fabrics of other fibers and yarn types that do not meet the performance criteria, cannot substitute the requested fabric.

1. **Closing**

The foregoing letter and the attached documentation confirm that the fabric Just Fabulous seeks is not available in commercial quantities from Colombia TPA producers. We therefore respectfully request that CITA add this fabric to the Columbia TPA Short Supply List (Annex 3-B). If you have any questions or require further information with regard to this Request, please contact Marie Sailer: MSailer@justfab.com

Sincerely,

cid:image001.png@01D20473.E082BBE0

Marie Sailer

Director of Supply Chain Operations

**APPENDIX I**

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| **NATIONAL TEXTILE ASSOCIATION (NTA)** | |
| Contact | David Trumball, Director member services: [dtrumbull@nationaltextile.org](mailto:dtrumbull@nationaltextile.org) and info@nationaltextile.org (617) 542-8220 |
| Address | 6 Beacon St # 1125, Boston, MA 02108 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. Email to David Trumball bounced back. Conducted internet research to obtain another email source for NTA and found [info@nationnaltextile.org](mailto:info@nationnaltextile.org). Resent initial email to info@nationaltextile.org. |
| 4/20/2016 | Resent email due to no response. |
| 8/25/16 | No response to date |
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| **NATIONAL COUNCIL OF TEXTILE ORGANIZATIONS (NCTO)** | |
| Contact | Hardy Poole, Director of Regulatory and Technical Affairs: hpoole@ncto.org 434-296-4464 / Sara Beatty, Senior Vice President: sbeatty@ncto.org (202) 684-2999 |
| Address | PO Box 1090, Cherryville, NC 28021 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/8/2017 | Sent our request to their membership and companies and Buhler Yarns in conjunction with Margaratex is the only supplier who replied that they may be able to provide per our request. See Margaratex. |
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| **AMERICAN MANUFACTURING TRADE ACTION COALITION (AMTAC) ( now known as NCTO)** | |
| Contact | Sara Beatty, VP of International Trade: sbeatty@amtacdc.org |
| Address | 910 16th St, NW, Washington, DC 20006 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Resent email due to no response. |
| 4/21/2016 | Ms. Beatty sent out email to her network and put us in touch with Buhler/Margaratex. |
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| **PROCOLOMBIA (FORMERLY PROEXPORT)** | |
| Contact | Catalina Hernandez [chernandez@procolombia.co](mailto:chernandez@procolombia.co), Manager of Apparel Exports: +57 (1) 5600 100  Ext. 17002 |
| Address | Calle 28 No 13A - 15 Floor 35-36 Bogota, Colombia |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/8/2016 | Email bounced back, called to get correct email, phone number is disconnected. |
| 4/22/2016 | Received new email contact Catalina Hernandez from ProColombia (previously ProExport), resent initial email. Also sent Catalina a separate email to see if she had information to some of our vendors who were not replying or had bounce back replies. |
| 4/29/2016 | Catalina replied with additional contact information for Coltejer, Lafayatte, and Andi. She did not have information for Disnatex and Ascoltex. |
| 5/25/2016 | Resent SSA initial email to Catalina due to no response from 4/22 email to see if she was able to provide our needed fabric. |
| 8/25/16 | No response to date |
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| **ANDI** | |
| Contact | [servicioalcliente@ando.comm.co](mailto:servicioalcliente@ando.comm.co) / **Juliana Calad Castaño** [jcalad@andi.com.co](mailto:jcalad@andi.com.co), Director Chamber of Cotton chain , Fibres , Textiles & Apparel: 57 1 326 8500 Ext 2213 - 2240 |
| Address | Cr 43 A #1 - 50 Piso 9 Torre IL San Fernando Plaza Otro, Medellin, Antioquia, Colombia PBX: 3265100 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Resent email due to no response. |
| 5/2/2016 | Received new email contact from ProExport contact, Catalina, and resent email. |
| 5/25/2016 | Resent email due to no response. |
| 8/25/16 | No response to date |
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| **INEXMODA** | |
| Contact | [contactenos@inexmoda.org.co](mailto:contactenos@inexmoda.org.co) / Carolina Puerta C., Customer Service Representative: contacto@inexmoda.org.co (57 4) 604 3700 Ext. 110 |
| Address | Calle 14 # 40 A - 173 / Medellin - Colombia |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/11/2016 | Inexmoda responded that they are a generator Institute research tools, marketing, innovation, training, internationalization and competitiveness for the textiles – clothing – and other distribution channels sensitive to design and fashion sectors. They advised they are not a supplier or manufacturer. They advised information which gave us one more supplier to reach out to, see Ecohilandes. |
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| **ASCOLTEX - ASOCIACION COLOMBIANA DE PRODUCTORES TEXTILES** | |
| Contact | ascoltex@impsat.net.co; [ascoltex@visat.net.co](mailto:ascoltex@visat.net.co): Title Unknown |
| Address | CI 72 9-55 of 903 Colombia - Distrito Capital, Bogota |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact, email bounced back, could not find number online. Continued searching online for other contact info that could be found under this association name. |
| 5/25/2016 | No valid contact info could be found. |
| 8/25/16 | No response to date |

**APPENDIX II**

**UNITED STATES SUPPLIERS**

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| **ALICE MANUFACTURING COMPANY / ALICE MILLS, INC** | |
| Contact | Brad Wurst, Director of Sales: bwurst@alicemillsinc.com  864 859 6323 |
| Address | 208 East First Ave, Easley, SC 26940 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/8/2016 | Vendor advised that they are not a producer of the rayon challis fabric that we are requesting, but if we are interested in poly-cotton blends or 100% cotton fabrics, to please contact them. |
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| **COPLAND FABRICS** | |
| Contact | Jason Copland, President, CEO, & Treasurer: jason@coplandfabrics.com  336-226-0272 |
| Address | PO Box 1208, Burlington, NC, 27215 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Resent email due to no response. |
| 8/25/16 | No response to date - |
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| **GEHRING-TRICOT CORP.** | |
| Contact | Bill Christmann, VP of Sales: billchristmann@gehringtextiles.com  516-747-4555 |
| Address | 1225 Franklin Ave. Suite 300, Garden City, NY 11530 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Resent email due to no response; Mr. Christmann replied and is checking if he is able to produce or not. |
| 5/9/2016 | Mr. Christmann replied that after further review, they are unable to produce this for us. |
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| **HAMRICK MILLS** | |
| Contact | Roy Lockett, Sales: RLOCKETT@HAMRICKMILLS.COM  864-489-4731 / Jim Hopkins, [JHopkins@hamrickmills.com](mailto:JHopkins@hamrickmills.com) 864-487-6283 |
| Address | 515 WEST BUFORD STREET, GAFFNEY, SC 29342 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Resent email due to no response |
| 5/16/2016 | Vendor is not able to provide finished fabric goods per our specifications. The vendor offered greige goods. |
| 5/25/2016 | .  Hamrick Mills offered greige fabric with no coloration. Hamrick Mills can only develop greige goods in cotton or cotton/polyester and wants to put us in touch with a converter who may be able to help (Fabric Traditions). We reiterated we are only looking for finished fabrics, as under CAFTA, offer to supply must be for product as described, and vendor was offering us an upstream product. Based on vendor’s inability to create a finished fabric, we determined this vendor was not suitable. We then followed up directly with Fabric Traditions. |
| 8/23/16 | Contacted Jim Hopkins via phone, and reiterated our desire to find any other potential sourcing option produced in domestic region. We asked Jim about possible options for fully converted and finished fabric. He again stated he only had greige cotton/poly, and gave us the name of another possible converter, by the name of either Prestige or Premiere (the name was unclear via phone.) We conducted an internet search on these names, but the names were not found. |
| 8/25/16 | Followed up with an email to Jim Hopkins requesting if he could email us the vendor name and contact information he had previously provided via phone. Did not receive a response. |
| 9/9/16 | Resent email to Jim again requesting vendor referral / converter name and contact information that he had previously provided via phone. |
| 9/22/16 | No response to date. |
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| **FABRIC TRADITIONS** | |
| Contact | Dom Seddio, CEO & Co-Founder: [dseddio@fabrictraditions.com](mailto:dseddio@fabrictraditions.com) 1-800-538-0668 |
| Address | 519 8th Avenue 19th Floor New York, NY 10018 |
| Request | Offer to supply subject product |
| 9/13/2016 | Followed up with Dom Seddio (contact advised by Jim Hopkins at Hamrick Mills) to see if Fabric Traditions would be able to act as our converter in order to provide us with our fabric request. |
| 9/14/2016 | Dom Seddio replied back advising that they were note able to provide us with our request and they only produce prints on 100% cotton fabrics. |
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| **JASON MILLS, LLC** | |
| Contact | Brenda Stamboulian, Director of Sales & Marketing  (732) 651-7200: [info@jasonmills.com](mailto:info@jasonmills.com) / Michael Lavroff, President:  [Mike@jasonmills.com](mailto:Mike@jasonmills.com) (732) 651-7200 |
| Address | 440 South Main Street, Milltown, NJ 08850 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Resent email due to no response. |
| 5/2/2016 | Sent swatch for review. |
| 5/25/2016 | Rayon challis fabrication is outside of this supplier's capabilities, as vendor advised they do not work with the type of yarn we need. |
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| **MOUNT VERNON MILLS** | |
| Contact | Ned Cochrane, Vice President and Secretary: ned@mvmills.com  864-688-7164 |
| Address | P.O. Box 100, 503 S. Main Street, Mauldin, SC 29662 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/8/2016 | Rayon challis fabrication is outside of this supplier's capabilities, as vendor advised they do not produce the type of fabric we need. |
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| **SWISSTEX CALIFORNIA** | |
| Contact | Scott Sharkey, Business Development/Apparel Fabric Sourcing : scott@swisstexdirect.com  310-955-6992 |
| Address | 13800 South Figueroa Street, Los Angeles, CA 90061 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Resent email due to no response. |
| 4/21/2016 | Mill advised they only do circular knits, no wovens. |
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| **LENZING FIBERS** | |
| Contact | Ciara Cates, Business Development Manager: c.cates@lenzing.com  212 944 7400 / Susan Mocarski, Merchandising Apparel Sales Representative: [s.mocarski@lenzing.com](mailto:s.mocarski@lenzing.com) 1-951-264-8798 |
| Address | 530 7th ave Suite 808, new york, NY 10018 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/8/2016 | Advised they only manufacturer fiber, but connected us with their west coast representative, Susan, to see if she knows of mills that can make challis with Lenzing viscose in Columbia. |
| 4/18/2016 | Susan advised that they have partner mills in Guatemala capable of producing this. |
| 4/22/2016 | Sent swatch to Diego at Guatemalan mill. |
| 5/17/2016 | Diego advised a quote to proceed with development. |
| 5/24/2016 | We approved to have Diego proceed with a hand loom for our development approval for Guatemala development. Does not apply to Colombia short supply application. |
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| **CAROLINA SPECIALTY FABRICS** | |
| Contact | Gary Bowers, sales contact: gbowers@carolinaglovecompany.com 828-464-0367 |
| Address | 28 North Caldwell Ave, Newton, NC 28658 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/11/2016 | Construction cannot be woven on their looms and the vendor does not know of any suppliers/manufacturers that could achieve this fabric. |
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| **COOPER FABRICS** | |
| Contact | Michael Cooper, Sales Contact: macooper@cooperfabrics.com 978-682-8868 |
| Address | 349 Lenox St., Norwood, MA 02062 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Resent email due to no response. |
| 4/21/2016 | Mr. Cooper responded and advised they are not capable to fulfill our request. |
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| **GALEY & LORD** | |
| Contact | Gary Bird, sales contact: gbird@gnl.com 843.378.4511 |
| Address | 670 North Main Street, Society Hill, South Carolina 29593 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Resent email due to no response. |
| 8/25/16 | No response to date - |
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| **GLEN RAVEN TECHNICAL FABRICS, LLC** | |
| Contact | Rich Lippert, sales contact: rlippert@glenraven.com (336) 227-6211 |
| Address | 1831 N Park Ave, Glen Raven, NC 27217 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/8/2016 | Rayon challis fabrication is outside of this supplier's capabilities. Vendor cannot produce this type of weaving in- house. |
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| **INMAN MILLS** | |
| Contact | Ben Truslow, Sales Contact: btruslow@inmanmills.com (864) 472-2121 |
| Address | PO Box 207, 300 Park Rd. Inman, SC 29349 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/8/2016 | Rayon challis fabrication is not something this vendor would produce. Vendor thanked us for the inquiry, and said to let him know, should we have any other requirements. |
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| **PEARSON TEXTILES** | |
| Contact | Mike Gonella, Sales contact: pearsontextiles@windstream.net (800)225-0265 |
| Address | 37 9th Street Place SE, Hickory, NC 28602 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Resent email due to no response. |
| 8/25/16 | No response to date - |
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| **WADE MANUFACTURING** | |
| Contact | Bernie Hodges, President: bmhodges@windstream.net (704) 694-2131 |
| Address | 76 Mill Street, Wadesboro, NC 28170-2410 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/8/2016 | Rayon challis fabrication is outside of this supplier's capabilities, as vendor responded saying they are not offering this type of fabric at this time. |
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| **W.L. GORE & ASSOCIATES** | |
| Contact | Ian Pund, Account Manager: ipund@wlgore.com |
| Address | 555 Paper Mill Road, Newark, DE 19711 |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/11/2016 | Vendor thanked us for considering them. They advised Rayon challis fabrication is not a service they offer. |

**COLOMBIA SUPPLIERS**

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| **DISNATEX & CIA. LTDA** | |
| Contact | [ventas@disnatex.com](mailto:ventas@disnatex.com), Title Unknown |
| Address | CRA 11B # 12-30 Sur, Bogota, Colombia |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/8/2016 | Email bounced back, called to get correct email, no answer. |
|  | Called and no answer. |
| 4/29/2016 | Catalina at ProColombia advised she did not recognize Disnatex. She advised that ANDI, another vendor we reached out to. Sent email to ANDI for short supply question and asked for email information for Disnatex. See ANDI email. |
| 5/24/2016 | Searched internet for additional contact info for Disnatex without success. Resent email to ANDI trying to get information on Disnatex. |
| 8/25/16 | No response to date from ANDI and no info found for Disnatex - |
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| **ENCAJES S.A. COLOMBIA** | |
| Contact | [info@encajes.com](mailto:info@encajes.com): Contact, Title Unknown |
| Address | Calle 17 a No 69 b 06, Bogota, Colombia |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/7/2016 | Vendor thanked us for contacting them. They apologized and advised they don’t produce the rayon challis material that we are requesting. |
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| **FABRICATO** | |
| Contact | [contactenos@fabricato.com; +(574) 448 35 00](mailto:contactenos@fabricato.com;%20+(574)%20448%2035%2000), Title Unknown |
| Address | Carrera 50 # 38 - 320  Bello, Antioquia - Colombia |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Searched internet for any new additional contacts, but could not find. Resent email due to no response. |
| 8/25/16 | No response to date - |
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| **COLTEJER** | |
| Contact | [Oscar Mauricio Linares: omlinares@coltejer.com.co; (574) 375 75 00](mailto:omlinares@coltejer.com.co;%20(574)%20375%2075%2000) / Ana Maria Velez Cadavid, Fashion Tailoring Manager: [amvelez@coltejer.com.co](mailto:amvelez@coltejer.com.co) (574) 375 75 00 |
| Address | Av calle 17 # 62-09, Bogota, Colombia |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact, email bounced back. |
| 4/20/2016 | Resent email due to no response. |
| 5/2/2016 | Received new email contact, resent email. |
| 5/24/2016 | Resent email after no response. |
| 6/7/2016 | Cannot produce rayon challis, only denim and piece dyed 100% cotton/cotton lycra fabrics. |
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| **PROTELA** | |
| Contact | [ventas@protela.com.co; [571] 429 1500](mailto:ventas@protela.com.co;%20[571]%20429%201500), Title Unknown |
| Address | Transversal 93 # 65A - 82, Bogotá - COLOMBIA |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/20/2016 | Searched internet for any new additional contacts, but could not find. Resent email due to no response. |
| 8/25/16 | No response to date - |
|  |  |
| **LAFAYETTE** | |
| Contact | [info@lafayette.com; 57(1) 2948880](mailto:info@lafayette.com;%2057(1)%202948880), Title Unknown / Hector Perez, Title Unknown: [hperez@lafayette.com](mailto:hperez@lafayette.com) |
| Address | Calle 15 # 72-95Bogotá, Colombia |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/8/2016 | Email bounced back, called to get correct email, no answer. |
| 5/2/2016 | Received new email contact from Catalina from ProColombia, resent email to new email contact, Hector Perez. |
| 5/24/2016 | Resent email after no response |
| 8/25/16 | No response to date - |
|  |  |
| **MARGARATEX** | |
| Contact | [Carlos Heinau caheinauf@gmail.com](mailto:info@lafayette.com;%2057(1)%202948880), Title Unknown |
| Address | Calle 19 # 68A – 20, PBX 2625258Bogotá, Colombia |
| Request | Offer to supply subject product |
| 4/7/2016 | Date of first contact. |
| 4/8/2016 | David Sasso from Buhler yarns (via NCTO email thread) advised that the combination of Margaretex and Buhler Yarns can supply this fabric but with modal or tencel yarns, not rayon. |
| 4/19/2016 | Resent email to David/Carlos due to no response after 4/8 contact. |
| 5/18/2016 | David Sasso reached out to Carlos again for reply. |
| 8/25/16 | No response to date |
|  |  |
| **ECOHILANDES** | |
| Contact | [ecohilandes@ecohilandes.com, Title Unknown ; Teléfono (57-4) 4444082 – 4187000](mailto:ecohilandes@ecohilandes.com,%20Title%20Unknown%20;%20Teléfono%20(57-4)%204444082%20–%204187000) |
| Address | Calle 100 Sur 49-95; La Estrella, Colombia |
| Request | Offer to supply subject product |
| 4/11/2016 | Date of first contact |
| 4/20/2016 | Searched internet for any new additional contacts, but could not find. Resent email due to no response |
| 8/25/16 | No response to date |
|  |  |
| **TEXTILIA SAS** | |
| Contact | [Jonathan Haime, Sales Manager ; jonhaime@textilia.com.co](mailto:Jonathan%20Haime,%20Sales%20Manager%20;%20jonhaime@textilia.com.co) (305) 433-8469 |
| Address | Carrera 60 No. 12-18, Bogota, Colombia |
| Request | Offer to supply subject product |
| 4/23/2016 | Buhler yarns helped to advise this contact to see if they are able to produce. |
| 5/2/2016 | Official request email sent, supplier responded advising they are only able to offer micro fiber polyester warp with rayon fill as a possible substitute, but they are at max capacity and cannot produce the amount needed for us. |
| 5/24/2016 | Mill cannot provide us with workable substitute for the following 7 months. |
| 8/26/2016 | Follow up email sent to vendor to clarify substitute of micro fiber poly warp does not have the characteristics that we are looking for from the challis requested. |

**APPENDIX III**

***(Original Correspondence)***

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1. See *Fairchild’s Dictionary of Textiles, 7th Edition* (1996), definitions for “greige” – “fabric that has received no preparation, dyeing, or finishing treatment after having been produced…” and “finishes, basic/regular” – “finishing processes, not including colorization, carried out on most kinds of fabrics.” See also CAFTA-DR, Article 3.26, footnote 7: (…“wholly formed” when used in reference to fabrics, means that all the production processes and finishing operations…”); see CAFTA-DR, Annex 4.1, Chapter 61 and Chapter 62, Chapter Rule 1: (“…the fabrics identified…must be both formed…and finished…”). [↑](#footnote-ref-1)